Housing Supply Overview

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



May 2025

U.S. sales of new residential homes rose 10.9% month-over-month and 3.3% year-over-year to a seasonally adjusted annual rate of 743,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast sales declining to a rate of 693,000 units for the month. There were an estimated 504,000 new homes for sale heading into May, for an 8.1-month supply at the current sales pace. For the 12-month period spanning June 2024 through May 2025, Pending Sales in the Twin Cities area were down 0.1 percent overall. The price range with the largest gain in sales was the \$1,000,001 and Above range, where they increased 17.8 percent.

The overall Median Sales Price was up 2.8 percent to \$385,000. The property type with the largest price gain was the Single-Family Detached segment, where prices increased 3.7 percent to \$420,000. The price range that tended to sell the quickest was the \$250,001 to \$350,000 range at 38 days; the price range that tended to sell the slowest was the \$1,000,001 and Above range at 84 days.

Market-wide, inventory levels were up 4.5 percent. The property type that gained the most inventory was the Condo segment, where it increased 18.2 percent. That amounts to 2.3 months supply for Single-Family homes, 2.5 months supply for Townhomes and 5.0 months supply for Condos.

Quick Facts

+ 17.8%	+ 1.3%	+ 1.7%
Price Range With the Strongest Sales:	Property Type With Strongest Sales:	Construction Status With Strongest Sales:
\$1,000,001 and Above	Single-Family Detached	Previously Owned
Pending Sales		2
Days on Market Un	til Sale	3
Median Sales Price		4
Price Per Square Fo	oot	5
Percent of Original	List Price Receive	ed 6
Inventory of Homes	for Sale	7
Months Supply of I	nventory	8



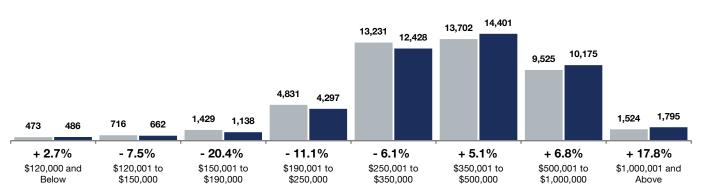
Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.



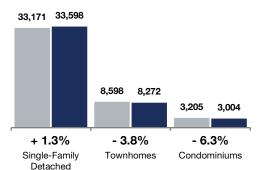
By Price Range

■5-2024 **■**5-2025



By Property Type

■5-2024 **■**5-2025



New Construction

All Properties

By Price Range	5-2024	5-2025	Change
\$120,000 and Below	473	486	+ 2.7%
\$120,001 to \$150,000	716	662	- 7.5%
\$150,001 to \$190,000	1,429	1,138	- 20.4%
\$190,001 to \$250,000	4,831	4,297	- 11.1%
\$250,001 to \$350,000	13,231	12,428	- 6.1%
\$350,001 to \$500,000	13,702	14,401	+ 5.1%
\$500,001 to \$1,000,000	9,525	10,175	+ 6.8%
\$1,000,001 and Above	1,524	1,795	+ 17.8%
All Price Ranges	45,431	45,382	- 0.1%

5-2024	5-2025	Change	5-2024	5-2025	Change
468	479	+ 2.4%	0	3	
708	649	- 8.3%	1	9	+ 800.0%
1,413	1,119	- 20.8%	1	8	+ 700.0%
4,786	4,263	- 10.9%	12	9	- 25.0%
12,528	11,975	- 4.4%	621	390	- 37.2%
11,226	12,299	+ 9.6%	2,405	2,005	- 16.6%
7,071	7,836	+ 10.8%	2,341	2,219	- 5.2%
1,172	1,407	+ 20.1%	317	366	+ 15.5%
39,372	40,027	+ 1.7%	5,698	5,009	- 12.1%

By Property Type	5-2024	5-2025	Change
Single-Family Detached	33,171	33,598	+ 1.3%
Townhomes	8,598	8,272	- 3.8%
Condominiums	3,205	3,004	- 6.3%
All Property Types	45,431	45,382	- 0.1%

5-2024	5-2025	Change	5-2024	5-2025	Change
28,798	29,516	+ 2.5%	4,102	3,807	- 7.2%
7,031	7,141	+ 1.6%	1,511	1,085	- 28.2%
3,154	2,944	- 6.7%	21	36	+ 71.4%
39,372	40,027	+ 1.7%	5,698	5,009	- 12.1%

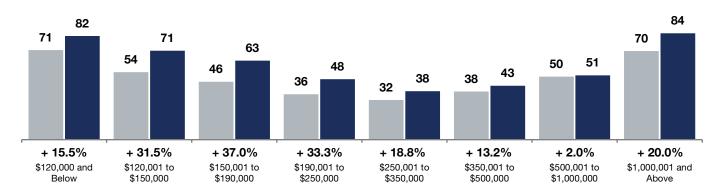
Days on Market Until Sale





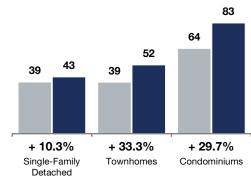
By Price Range

■5-2024 **■**5-2025



By Property Type

■5-2024 **■**5-2025



New Construction

All Properties

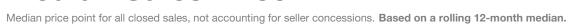
By Price Range	5-2024	5-2025	Change
\$120,000 and Below	71	82	+ 15.5%
\$120,001 to \$150,000	54	71	+ 31.5%
\$150,001 to \$190,000	46	63	+ 37.0%
\$190,001 to \$250,000	36	48	+ 33.3%
\$250,001 to \$350,000	32	38	+ 18.8%
\$350,001 to \$500,000	38	43	+ 13.2%
\$500,001 to \$1,000,000	50	51	+ 2.0%
\$1,000,001 and Above	70	84	+ 20.0%
All Price Ranges	40	47	+ 17.5%

5-2024	5-2025	Change	5-2024	5-2025	Change
71	83	+ 16.9%	0	49	
54	70	+ 29.6%	123	120	- 2.4%
46	62	+ 34.8%	331	133	- 59.8%
36	48	+ 33.3%	88	63	- 28.4%
30	37	+ 23.3%	65	77	+ 18.5%
32	37	+ 15.6%	69	77	+ 11.6%
42	47	+ 11.9%	77	67	- 13.0%
61	78	+ 27.9%	108	113	+ 4.6%
36	43	+ 19.4%	74	75	+ 1.4%

By Property Type	5-2024	5-2025	Change
Single-Family Detached	39	43	+ 10.3%
Townhomes	39	52	+ 33.3%
Condominiums	64	83	+ 29.7%
All Property Types	40	47	+ 17.5%

5-2024	5-2025	Change	5-2024	5-2025	Change
33	39	+ 18.2%	77	73	- 5.2%
33	47	+ 42.4%	66	81	+ 22.7%
64	83	+ 29.7%	93	125	+ 34.4%
36	43	+ 19.4%	74	75	+ 1.4%

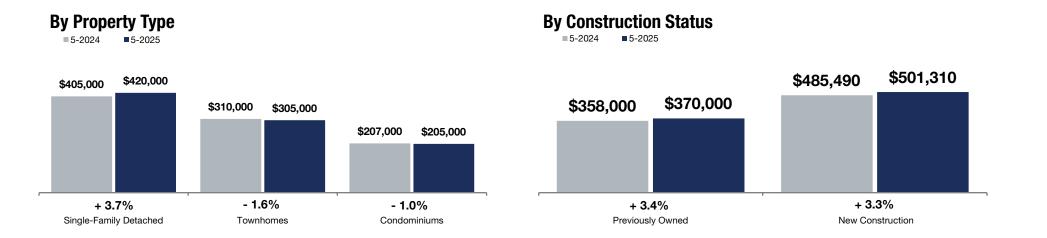
Median Sales Price



All Properties



New Construction



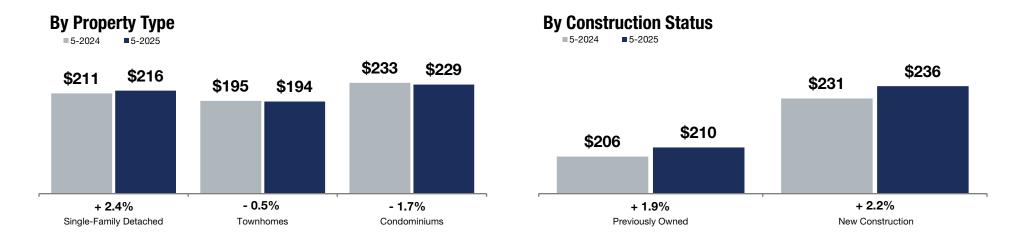
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By Property Type	5-2024	5-2025	Change	5-2024	5-2025	Change	5-2024	5-2025	Change
Single-Family Detached	\$405,000	\$420,000	+ 3.7%	\$390,000	\$401,000	+ 2.8%	\$527,135	\$540,820	+ 2.6%
Townhomes	\$310,000	\$305,000	- 1.6%	\$290,000	\$291,500	+ 0.5%	\$380,000	\$389,990	+ 2.6%
Condominiums	\$207,000	\$205,000	- 1.0%	\$205,000	\$205,000	0.0%	\$1,109,253	\$390,000	- 64.8%
All Property Types	\$374,500	\$385,000	+ 2.8%	 \$358,000	\$370,000	+ 3.4%	\$485,490	\$501,310	+ 3.3%

Price Per Square Foot





New Construction



All	Properties
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By Property Type	5-2024	5-2025	Change
Single-Family Detached	\$211	\$216	+ 2.4%
Townhomes	\$195	\$194	- 0.5%
Condominiums	\$233	\$229	- 1.7%
All Property Types	\$209	\$213	+ 1.9%

5-2024	5-2025	Change	5-2024	5-2025	Change
\$208	\$213	+ 2.4%	\$232	\$238	+ 2.6%
\$190	\$189	- 0.5%	\$218	\$223	+ 2.3%
\$228	\$227	- 0.4%	\$669	\$451	- 32.6%
\$206	\$210	+ 1.9%	\$231	\$236	+ 2.2%

Percent of Original List Price Received

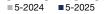


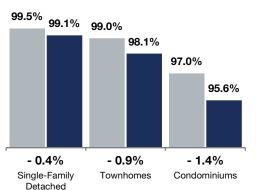
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**





By Property Type





New Construction

All Properties

By Price Range	5-2024	5-2025	Change
\$120,000 and Below	94.1%	92.8%	- 1.4%
\$120,001 to \$150,000	97.0%	95.3%	- 1.8%
\$150,001 to \$190,000	98.3%	96.4%	- 1.9%
\$190,001 to \$250,000	100.4%	98.7%	- 1.7%
\$250,001 to \$350,000	100.1%	99.5%	- 0.6%
\$350,001 to \$500,000	99.1%	99.0%	- 0.1%
\$500,001 to \$1,000,000	98.5%	98.4%	- 0.1%
\$1,000,001 and Above	96.6%	96.2%	- 0.4%
All Price Ranges	99.2%	98.7%	- 0.5%

5-2024	5-2025	Change	5-2024	5-2025	Change
94.1%	92.8%	- 1.4%	0.0%	92.6%	
97.0%	95.3%	- 1.8%	94.6%	97.2%	+ 2.7%
98.3%	96.5%	- 1.8%	95.8%	90.1%	- 5.9%
100.4%	98.7%	- 1.7%	96.6%	105.4%	+ 9.1%
100.3%	99.5%	- 0.8%	96.4%	98.5%	+ 2.2%
99.6%	99.2%	- 0.4%	97.2%	98.0%	+ 0.8%
98.5%	98.2%	- 0.3%	98.4%	99.1%	+ 0.7%
95.5%	95.2%	- 0.3%	100.7%	100.3%	- 0.4%
99.4%	98.7%	- 0.7%	97.8%	98.6%	+ 0.8%

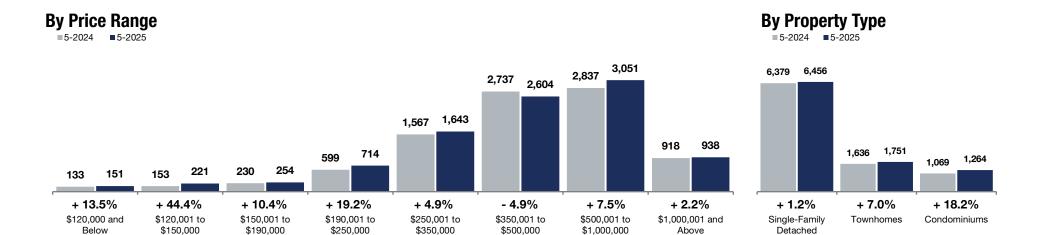
By Property Type	5-2024	5-2025	Change
Single-Family Detached	99.5%	99.1%	- 0.4%
Townhomes	99.0%	98.1%	- 0.9%
Condominiums	97.0%	95.6%	- 1.4%
All Property Types	99.2%	98.7%	- 0.5%

5-2024	5-2025	Change	5-2024	5-2025	Change
99.7%	99.2%	- 0.5%	98.3%	98.9%	+ 0.6%
99.5%	98.2%	- 1.3%	96.3%	97.7%	+ 1.5%
97.0%	95.6%	- 1.4%	101.6%	95.5%	- 6.0%
99.4%	98.7%	- 0.7%	97.8%	98.6%	+ 0.8%

Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



All Propertie	es
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By Price Range	5-2024	5-2025	Change
\$120,000 and Below	133	151	+ 13.5%
\$120,001 to \$150,000	153	221	+ 44.4%
\$150,001 to \$190,000	230	254	+ 10.4%
\$190,001 to \$250,000	599	714	+ 19.2%
\$250,001 to \$350,000	1,567	1,643	+ 4.9%
\$350,001 to \$500,000	2,737	2,604	- 4.9%
\$500,001 to \$1,000,000	2,837	3,051	+ 7.5%
\$1,000,001 and Above	918	938	+ 2.2%
All Price Ranges	9,174	9,588	+ 4.5%

By Property Type	5-2024	5-2025	Change
Single-Family Detached	6,379	6,456	+ 1.2%
Townhomes	1,636	1,751	+ 7.0%
Condominiums	1,069	1,264	+ 18.2%
All Property Types	9,174	9,588	+ 4.5%

Previously Owned

5-2024	5-2025	Change	5-2024	5-2025	Change
130	145	+ 11.5%	3	6	+ 100.0%
147	220	+ 49.7%	6	1	- 83.3%
226	251	+ 11.1%	4	3	- 25.0%
593	709	+ 19.6%	6	5	- 16.7%
1,431	1,534	+ 7.2%	136	109	- 19.9%
1,805	1,801	- 0.2%	932	803	- 13.8%
1,720	1,874	+ 9.0%	1,117	1,177	+ 5.4%
613	626	+ 2.1%	305	312	+ 2.3%
6.665	7.171	+ 7.6%	2.509	2.417	- 3.7%

5-2024	5-2025	Change	5-2024	5-2025	Change
4,469	4,567	+ 2.2%	1,910	1,889	- 1.1%
1,114	1,296	+ 16.3%	522	455	- 12.8%
1,022	1,227	+ 20.1%	47	37	- 21.3%
6,665	7,171	+ 7.6%	2,509	2,417	- 3.7%

New Construction

Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.

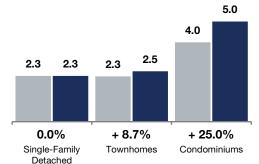


■5-2024 **■**5-2025

By Property Type

■5-2024 ■5-2025





New Construction

All Properties

By Price Range	5-2024	5-2025	Change
\$120,000 and Below	3.7	4.2	+ 13.5%
\$120,001 to \$150,000	2.8	4.1	+ 46.4%
\$150,001 to \$190,000	2.1	2.9	+ 38.1%
\$190,001 to \$250,000	1.5	2.1	+ 40.0%
\$250,001 to \$350,000	1.5	1.6	+ 6.7%
\$350,001 to \$500,000	2.4	2.2	- 8.3%
\$500,001 to \$1,000,000	3.5	3.5	0.0%
\$1,000,001 and Above	7.0	6.1	- 12.9%
All Price Ranges	2.4	2.5	+ 4.2%

5-2024	5-2025	Change	5-2024	5-2025	Change
3.6	4.1	+ 13.9%	1.8	3.8	+ 111.1%
2.7	4.2	+ 55.6%	6.0	0.7	- 88.3%
2.0	2.9	+ 45.0%	2.0	3.0	+ 50.0%
1.5	2.1	+ 40.0%	1.8	4.0	+ 122.2%
1.4	1.6	+ 14.3%	3.7	3.9	+ 5.4%
1.9	1.7	- 10.5%	4.6	4.9	+ 6.5%
2.8	2.8	0.0%	5.5	6.2	+ 12.7%
5.9	5.1	- 13.6%	11.6	10.3	- 11.2%
2.0	2.1	+ 5.0%	5.3	5.8	+ 9.4%

By Property Type	5-2024	5-2025	Change
Single-Family Detached	2.3	2.3	0.0%
Townhomes	2.3	2.5	+ 8.7%
Condominiums	4.0	5.0	+ 25.0%
All Property Types	2.4	2.5	+ 4.2%

5-2024	5-2025	Change	5-2024	5-2025	Change
1.9	1.9	0.0%	5.6	6.0	+ 7.1%
1.9	2.2	+ 15.8%	4.1	5.0	+ 22.0%
3.9	5.0	+ 28.2%	20.1	11.3	- 43.8%
2.0	2.1	+ 5.0%	5.3	5.8	+ 9.4%