Housing Supply Overview

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



June 2025

U.S. sales of new single-family homes decreased 13.7% month-overmonth and 6.3% year-over-year to a seasonally adjusted annual rate of 623,000 units, according to the U.S. Census Bureau. The median sales price of a new home increased 3.7% from the previous month to \$426,600. There were 507,000 new homes for sale going into June, equivalent to a 9.8-month supply at the current sales pace. For the 12month period spanning July 2024 through June 2025, Pending Sales in the Twin Cities area were up 1.4 percent overall. The price range with the largest gain in sales was the \$1,000,001 and Above range, where they increased 18.6 percent.

The overall Median Sales Price was up 2.7 percent to \$385,000. The property type with the largest price gain was the Single-Family Detached segment, where prices increased 3.9 percent to \$422,000. The price range that tended to sell the quickest was the \$250,001 to \$350,000 range at 39 days; the price range that tended to sell the slowest was the \$120,000 and Below range at 85 days.

Market-wide, inventory levels were up 2.0 percent. The property type that gained the most inventory was the Condo segment, where it increased 14.2 percent. That amounts to 2.3 months supply for Single-Family homes, 2.6 months supply for Townhomes and 5.0 months supply for Condos.

Quick Facts

+ 18.6%	+ 2.6%	+ 3.4%
Price Range With the Strongest Sales:	Property Type With Strongest Sales:	Construction Status With Strongest Sales:
\$1,000,001 and Above	Single-Family Detached	Previously Owned
Pending Sales		2
Days on Market Un	til Sale	3
Median Sales Price		4
Price Per Square Fo	oot	5
Percent of Original	List Price Receive	ed 6
Inventory of Homes	for Sale	7

Pending Sales

\$120,000 and

Below

\$120,001 to

\$150,000

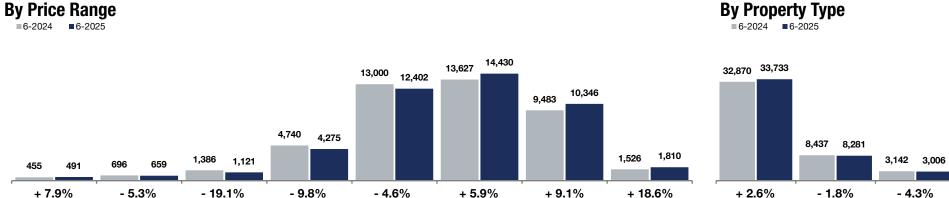
A count of properties on which offers have been accepted. Based on a rolling 12-month total.

\$150,001 to

\$190,000

Single-Family

Detached



\$250,001 to

\$350,000

All Properties

\$190,001 to

\$250,000

Previously Owned

\$1,000,001 and

Above

\$500,001 to

\$1,000,000

New Construction

Townhomes

Condominiums

By Price Range	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
\$120,000 and Below	455	491	+ 7.9%	451	482	+ 6.9%	0	3	
\$120,001 to \$150,000	696	659	- 5.3%	687	648	- 5.7%	3	7	+ 133.3%
\$150,001 to \$190,000	1,386	1,121	- 19.1%	1,370	1,102	- 19.6%	1	7	+ 600.0%
\$190,001 to \$250,000	4,740	4,275	- 9.8%	4,692	4,243	- 9.6%	14	10	- 28.6%
\$250,001 to \$350,000	13,000	12,402	- 4.6%	12,313	11,944	- 3.0%	604	398	- 34.1%
\$350,001 to \$500,000	13,627	14,430	+ 5.9%	11,156	12,368	+ 10.9%	2,397	1,969	- 17.9%
\$500,001 to \$1,000,000	9,483	10,346	+ 9.1%	7,038	7,993	+ 13.6%	2,333	2,238	- 4.1%
\$1,000,001 and Above	1,526	1,810	+ 18.6%	1,170	1,433	+ 22.5%	322	354	+ 9.9%
All Price Ranges	44,913	45,534	+ 1.4%	38,877	40,213	+ 3.4%	5,674	4,986	- 12.1%

\$350,001 to

\$500,000

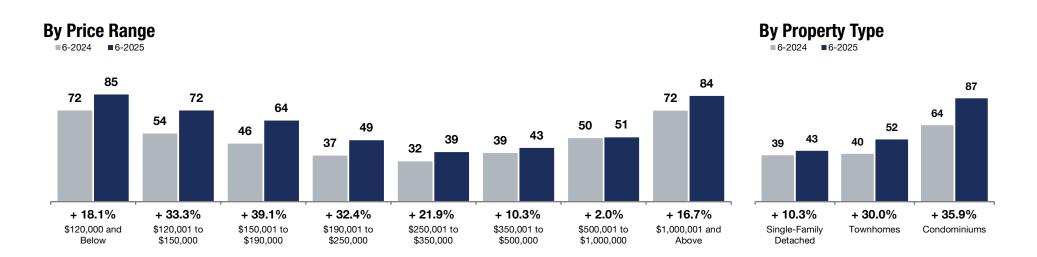
By Property Type	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	32,870	33,733	+ 2.6%	28,520	29,639	+ 3.9%	4,085	3,825	- 6.4%
Townhomes	8,437	8,281	- 1.8%	6,879	7,192	+ 4.6%	1,496	1,046	- 30.1%
Condominiums	3,142	3,006	- 4.3%	3,084	2,952	- 4.3%	25	32	+ 28.0%
All Property Types	44,913	45,534	+ 1.4%	38,877	40,213	+ 3.4%	5,674	4,986	- 12.1%



Days on Market Until Sale



Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



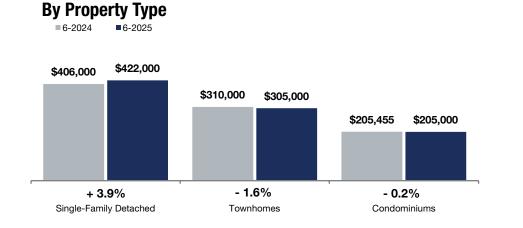
	F	All Propertie	es	Pre	eviously Ow	ned	New Construction		
By Price Range	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
\$120,000 and Below	72	85	+ 18.1%	72	85	+ 18.1%	0	49	
\$120,001 to \$150,000	54	72	+ 33.3%	54	71	+ 31.5%	67	148	+ 120.9%
\$150,001 to \$190,000	46	64	+ 39.1%	46	64	+ 39.1%	331	133	- 59.8%
\$190,001 to \$250,000	37	49	+ 32.4%	37	49	+ 32.4%	83	63	- 24.1%
\$250,001 to \$350,000	32	39	+ 21.9%	30	38	+ 26.7%	63	82	+ 30.2%
\$350,001 to \$500,000	39	43	+ 10.3%	33	37	+ 12.1%	69	78	+ 13.0%
\$500,001 to \$1,000,000	50	51	+ 2.0%	43	47	+ 9.3%	77	68	- 11.7%
\$1,000,001 and Above	72	84	+ 16.7%	63	77	+ 22.2%	108	112	+ 3.7%
All Price Ranges	41	47	+ 14.6%	36	44	+ 22.2%	73	76	+ 4.1%

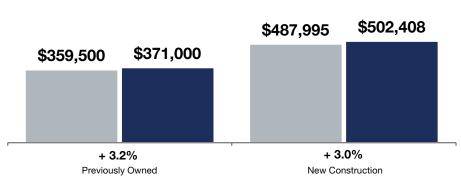
By Property Type	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	39	43	+ 10.3%	34	39	+ 14.7%	75	74	- 1.3%
Townhomes	40	52	+ 30.0%	34	48	+ 41.2%	69	83	+ 20.3%
Condominiums	64	87	+ 35.9%	64	86	+ 34.4%	90	136	+ 51.1%
All Property Types	41	47	+ 14.6%	36	44	+ 22.2%	73	76	+ 4.1%

Median Sales Price



Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.





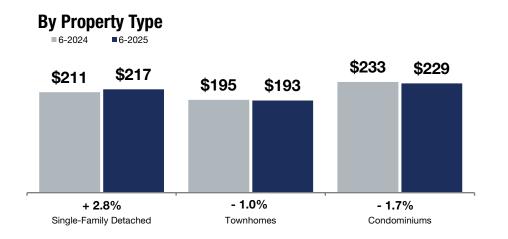
By Construction Status 6-2024 6-2025

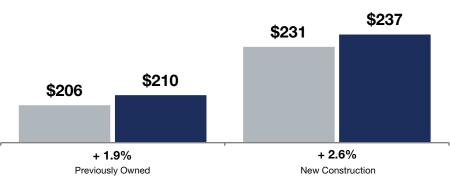
	A	All Properties				viously Ow	ned	New Construction		
By Property Type	6-2024	6-2025	Change		6-2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	\$406,000	\$422,000	+ 3.9%		\$390,000	\$405,000	+ 3.8%	\$528,825	\$543,473	+ 2.8%
Townhomes	\$310,000	\$305,000	- 1.6%		\$290,000	\$293,000	+ 1.0%	\$380,688	\$389,945	+ 2.4%
Condominiums	\$205,455	\$205,000	- 0.2%		\$205,000	\$205,000	0.0%	\$1,114,458	\$368,584	- 66.9%
All Property Types	\$375,000	\$385,000	+ 2.7%		\$359,500	\$371,000	+ 3.2%	\$487,995	\$502,408	+ 3.0%

Price Per Square Foot



Average price of closed sales divided by the average square footage of closed sales. Based on a rolling 12-month average.





By Construction Status

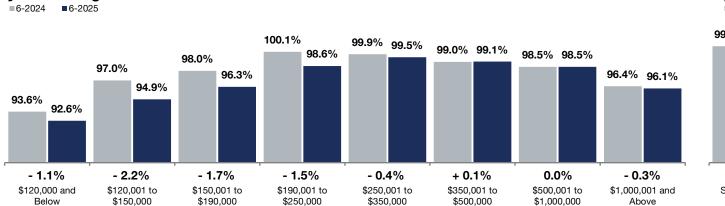
	All Properties			Pre	viously Ow	ned	New Construction		
By Property Type	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	\$211	\$217	+ 2.8%	\$208	\$214	+ 2.9%	\$232	\$239	+ 3.0%
Townhomes	\$195	\$193	- 1.0%	\$190	\$189	- 0.5%	\$218	\$223	+ 2.3%
Condominiums	\$233	\$229	- 1.7%	\$227	\$227	0.0%	\$684	\$444	- 35.1%
All Property Types	\$209	\$213	+ 1.9%	\$206	\$210	+ 1.9%	\$231	\$237	+ 2.6%

Percent of Original List Price Received

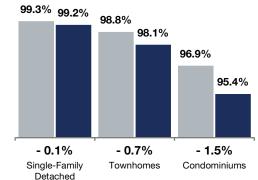


Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**

By Price Range



By Property Type 6-2024 6-2025



All Properties

Previously Owned

New Construction

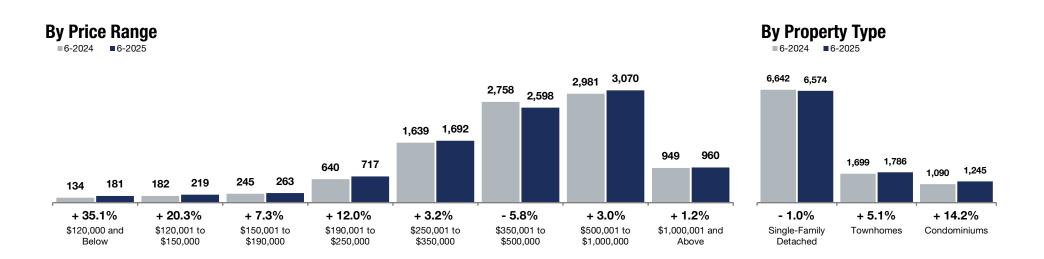
By Price Range	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
\$120,000 and Below	93.6%	92.6%	- 1.1%	93.6%	92.6%	- 1.1%		92.6%	
\$120,001 to \$150,000	97.0%	94.9%	- 2.2%	97.0%	94.9%	- 2.2%	97.3%	95.9%	- 1.4%
\$150,001 to \$190,000	98.0%	96.3%	- 1.7%	98.0%	96.3%	- 1.7%	95.8%	90.1%	- 5.9%
\$190,001 to \$250,000	100.1%	98.6%	- 1.5%	100.1%	98.5%	- 1.6%	96.6%	107.4%	+ 11.2%
\$250,001 to \$350,000	99.9%	99.5%	- 0.4%	100.0%	99.6%	- 0.4%	96.3%	98.6%	+ 2.4%
\$350,001 to \$500,000	99.0%	99.1%	+ 0.1%	99.4%	99.3%	- 0.1%	97.2%	97.9%	+ 0.7%
\$500,001 to \$1,000,000	98.5%	98.5%	0.0%	98.4%	98.3%	- 0.1%	98.6%	99.0%	+ 0.4%
\$1,000,001 and Above	96.4%	96.1%	- 0.3%	95.3%	95.2%	- 0.1%	100.5%	100.3%	- 0.2%
All Price Ranges	99.1%	98.7%	- 0.4%	99.2%	98.7%	- 0.5%	97.9%	98.6%	+ 0.7%

By Property Type	6-2024	6-2025	Change	6-2	2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	99.3%	99.2%	- 0.1%	99	.5%	99.2%	- 0.3%	98.4%	98.8%	+ 0.4%
Townhomes	98.8%	98.1%	- 0.7%	99	.3%	98.1%	- 1.2%	96.3%	97.7%	+ 1.5%
Condominiums	96.9%	95.4%	- 1.5%	96	.9%	95.4%	- 1.5%	101.3%	95.7%	- 5.5%
All Property Types	99.1%	98.7%	- 0.4%	99	.2%	98.7%	- 0.5%	97.9%	98.6%	+ 0.7%

Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



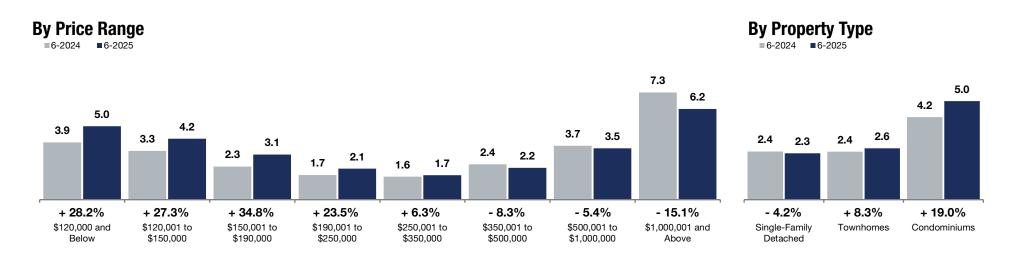
	Å	II Propertie	es	Pre	viously Ow	ned	New Construction		
By Price Range	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
\$120,000 and Below	134	181	+ 35.1%	131	175	+ 33.6%	3	6	+ 100.0%
\$120,001 to \$150,000	182	219	+ 20.3%	178	218	+ 22.5%	4	1	- 75.0%
\$150,001 to \$190,000	245	263	+ 7.3%	241	259	+ 7.5%	4	4	0.0%
\$190,001 to \$250,000	640	717	+ 12.0%	637	714	+ 12.1%	3	3	0.0%
\$250,001 to \$350,000	1,639	1,692	+ 3.2%	1,498	1,598	+ 6.7%	141	94	- 33.3%
\$350,001 to \$500,000	2,758	2,598	- 5.8%	1,847	1,886	+ 2.1%	911	712	- 21.8%
\$500,001 to \$1,000,000	2,981	3,070	+ 3.0%	1,786	1,953	+ 9.4%	1,195	1,117	- 6.5%
\$1,000,001 and Above	949	960	+ 1.2%	645	639	- 0.9%	304	321	+ 5.6%
All Price Ranges	9,528	9,715	+ 2.0%	6,963	7,455	+ 7.1%	2,565	2,260	- 11.9%

By Property Type	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	6,642	6,574	- 1.0%	4,654	4,798	+ 3.1%	1,988	1,776	- 10.7%
Townhomes	1,699	1,786	+ 5.1%	1,188	1,368	+ 15.2%	511	418	- 18.2%
Condominiums	1,090	1,245	+ 14.2%	1,051	1,214	+ 15.5%	39	31	- 20.5%
All Property Types	9,528	9,715	+ 2.0%	6,963	7,455	+ 7.1%	2,565	2,260	- 11.9%

Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, **based on one month of activity**, divided by the average monthly pending sales from the last 12 months.



	F	All Propertie	es	Pre	eviously Ow	ned	New Construction		
By Price Range	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
\$120,000 and Below	3.9	5.0	+ 28.2%	3.9	4.9	+ 25.6%	1.8	3.8	+ 111.1%
\$120,001 to \$150,000	3.3	4.2	+ 27.3%	3.3	4.2	+ 27.3%	3.2	0.7	- 78.1%
\$150,001 to \$190,000	2.3	3.1	+ 34.8%	2.2	3.1	+ 40.9%	2.0	4.0	+ 100.0%
\$190,001 to \$250,000	1.7	2.1	+ 23.5%	1.7	2.1	+ 23.5%	0.8	2.1	+ 162.5%
\$250,001 to \$350,000	1.6	1.7	+ 6.3%	1.5	1.6	+ 6.7%	4.0	3.3	- 17.5%
\$350,001 to \$500,000	2.4	2.2	- 8.3%	2.0	1.8	- 10.0%	4.5	4.4	- 2.2%
\$500,001 to \$1,000,000	3.7	3.5	- 5.4%	2.9	2.9	0.0%	5.9	5.8	- 1.7%
\$1,000,001 and Above	7.3	6.2	- 15.1%	6.3	5.1	- 19.0%	11.4	11.0	- 3.5%
All Price Ranges	2.5	2.6	+ 4.0%	2.1	2.2	+ 4.8%	5.4	5.4	0.0%

By Property Type	6-2024	6-2025	Change	6-2024	6-2025	Change	6-2024	6-2025	Change
Single-Family Detached	2.4	2.3	- 4.2%	2.0	1.9	- 5.0%	5.8	5.6	- 3.4%
Townhomes	2.4	2.6	+ 8.3%	2.1	2.3	+ 9.5%	4.1	4.8	+ 17.1%
Condominiums	4.2	5.0	+ 19.0%	4.1	4.9	+ 19.5%	14.0	10.7	- 23.6%
All Property Types	2.5	2.6	+ 4.0%	2.1	2.2	+ 4.8%	5.4	5.4	0.0%