Local Market Update – March 2016

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



- 20.8%

+ 25.0%

+ 17.9%

Change in **New Listings**

March

Change in Closed Sales

Change in Median Sales Price

Year to Date

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	2015	2016	+/-	2015	2016	+/-
New Listings	24	19	-20.8%	51	51	0.0%
Closed Sales	8	10	+ 25.0%	15	18	+ 20.0%
Median Sales Price*	\$278,000	\$327,750	+ 17.9%	\$275,000	\$289,796	+ 5.4%
Average Sales Price*	\$268,175	\$316,196	+ 17.9%	\$252,160	\$309,753	+ 22.8%
Price Per Square Foot*	\$125	\$135	+ 8.3%	\$114	\$127	+ 11.9%
Percent of Original List Price Received*	98.7%	97.1%	-1.6%	96.1%	97.7%	+ 1.7%
Days on Market Until Sale	165	140	-15.2%	141	112	-20.6%
Inventory of Homes for Sale	45	30	-33.3%			
Months Supply of Inventory	5.7	2.7	-52.6%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



