

## Hennepin County

**- 9.6%**

Change in  
New Listings

**+ 18.5%**

Change in  
Closed Sales

**+ 4.2%**

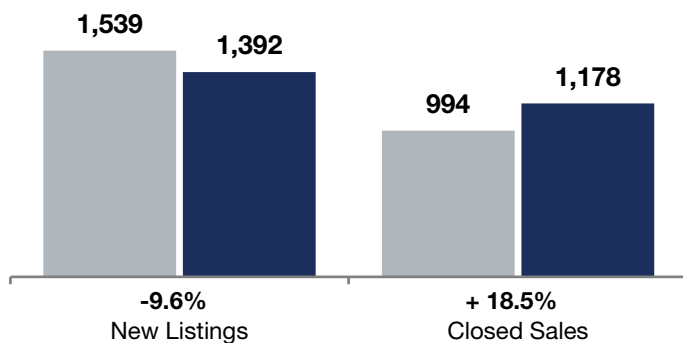
Change in  
Median Sales Price

	January			Rolling 12 Months		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,539	<b>1,392</b>	-9.6%	25,980	<b>26,150</b>	+ 0.7%
Closed Sales	994	<b>1,178</b>	+ 18.5%	20,306	<b>21,628</b>	+ 6.5%
Median Sales Price*	\$297,500	<b>\$310,000</b>	+ 4.2%	\$300,000	<b>\$325,000</b>	+ 8.3%
Average Sales Price*	\$378,954	<b>\$389,074</b>	+ 2.7%	\$373,506	<b>\$401,006</b>	+ 7.4%
Price Per Square Foot*	\$179	<b>\$190</b>	+ 6.2%	\$182	<b>\$190</b>	+ 4.6%
Percent of Original List Price Received*	96.7%	<b>98.8%</b>	+ 2.2%	98.7%	<b>99.7%</b>	+ 1.0%
Days on Market Until Sale	66	<b>45</b>	-31.8%	47	<b>41</b>	-12.8%
Inventory of Homes for Sale	2,676	<b>1,721</b>	-35.7%	--	--	--
Months Supply of Inventory	1.6	<b>0.9</b>	-43.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

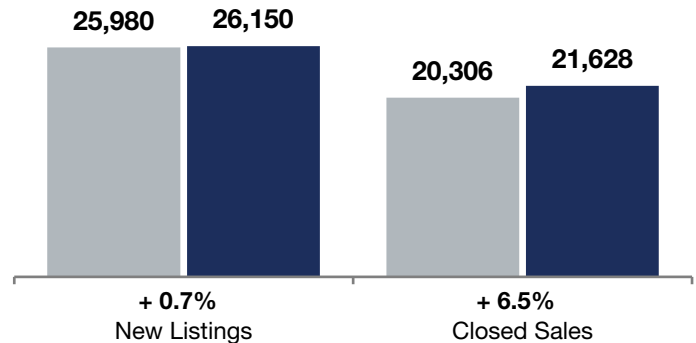
### January

■ 2020 ■ 2021



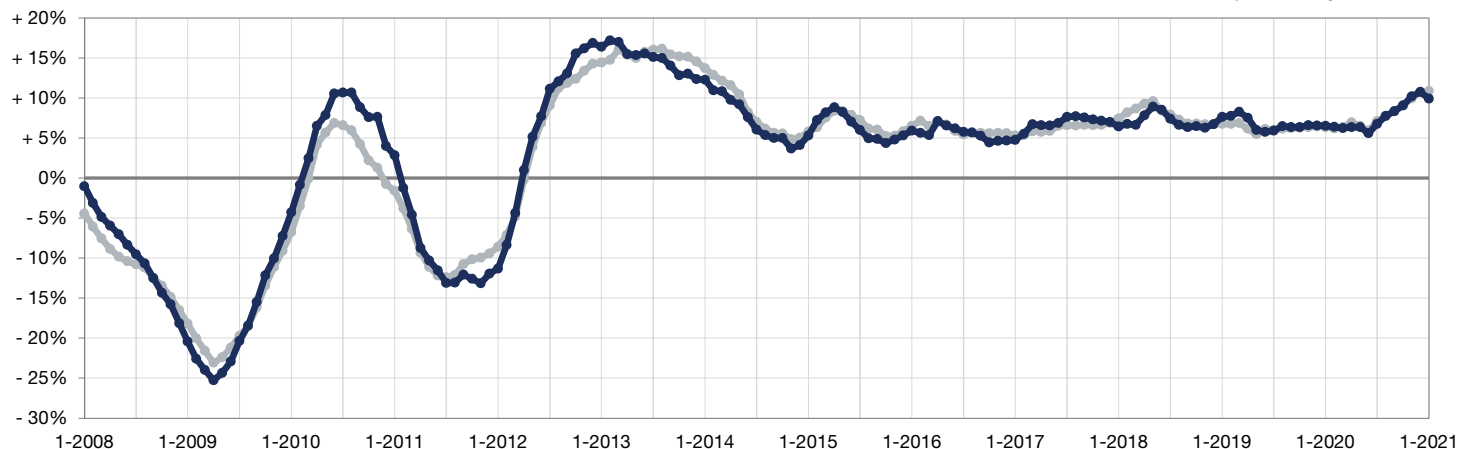
### Rolling 12 Months

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Hennepin County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.