

Rolling 12 Months

- 28.6%

+ 33.3%

- 15.3%

Change in **New Listings**

March

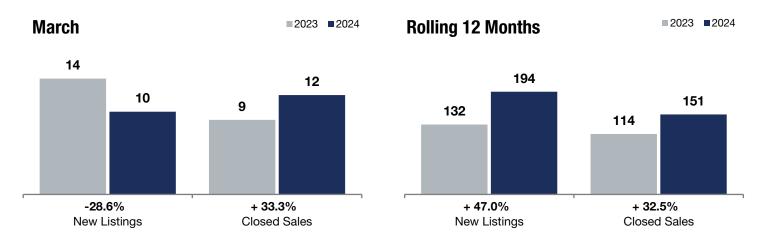
Change in Closed Sales

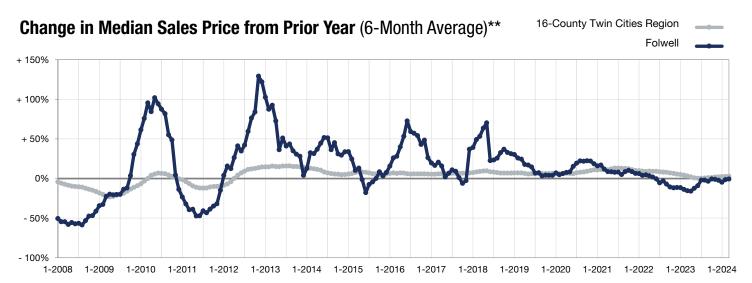
Change in Median Sales Price

Folwell

	2023	2024	+/-	2023	2024	+/-	
New Listings	14	10	-28.6%	132	194	+ 47.0%	
Closed Sales	9	12	+ 33.3%	114	151	+ 32.5%	
Median Sales Price*	\$180,000	\$152,450	-15.3%	\$190,000	\$185,000	-2.6%	
Average Sales Price*	\$187,381	\$155,742	-16.9%	\$189,268	\$189,683	+ 0.2%	
Price Per Square Foot*	\$131	\$138	+ 5.3%	\$148	\$147	-0.2%	
Percent of Original List Price Received*	96.7%	91.3%	-5.6%	99.1%	96.6%	-2.5%	
Days on Market Until Sale	43	107	+ 148.8%	44	55	+ 25.0%	
Inventory of Homes for Sale	12	21	+ 75.0%				
Months Supply of Inventory	1.3	1.7	+ 30.8%				

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.