

+ 13.3%

- 9.3%

- 1.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Brainerd MSA

	July			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	233	264	+ 13.3%	2,094	2,283	+ 9.0%
Closed Sales	182	165	-9.3%	1,721	1,630	-5.3%
Median Sales Price*	\$353,500	\$349,900	-1.0%	\$335,000	\$340,628	+ 1.7%
Average Sales Price*	\$469,141	\$493,789	+ 5.3%	\$449,219	\$447,878	-0.3%
Price Per Square Foot*	\$271	\$260	-4.1%	\$236	\$242	+ 2.2%
Percent of Original List Price Received*	98.1%	96.8%	-1.3%	97.6%	96.8%	-0.8%
Days on Market Until Sale	42	46	+ 9.5%	45	53	+ 17.8%
Inventory of Homes for Sale	473	542	+ 14.6%	--	--	--
Months Supply of Inventory	3.5	4.0	+ 14.3%	--	--	--

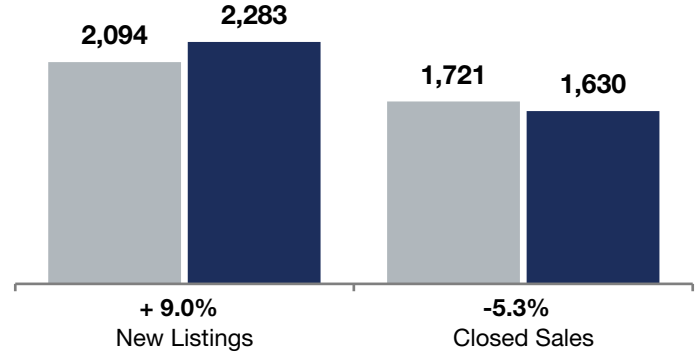
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2023 ■ 2024

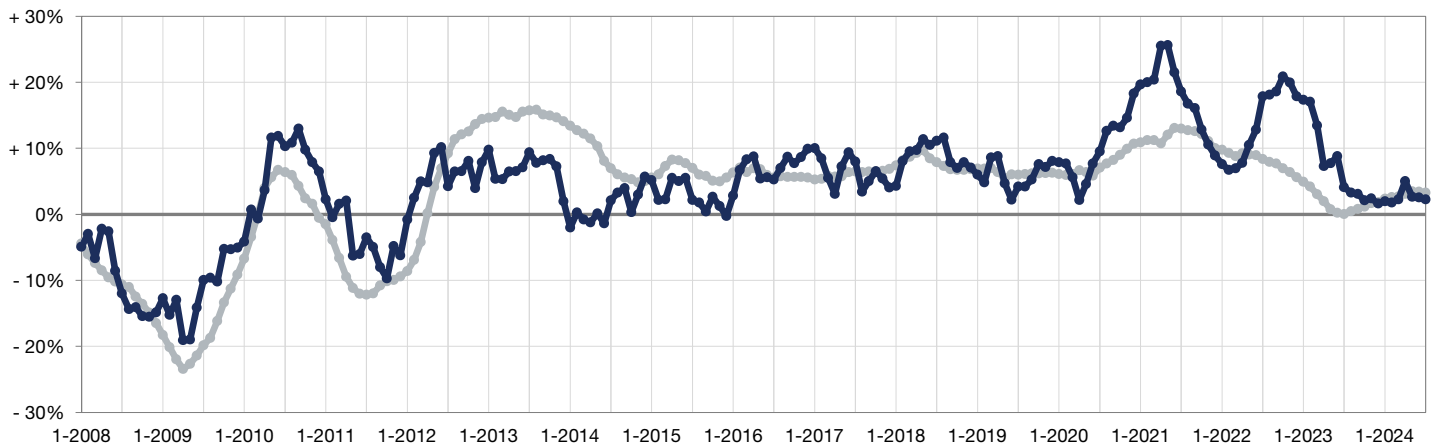
Rolling 12 Months

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
 Brainerd MSA —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.