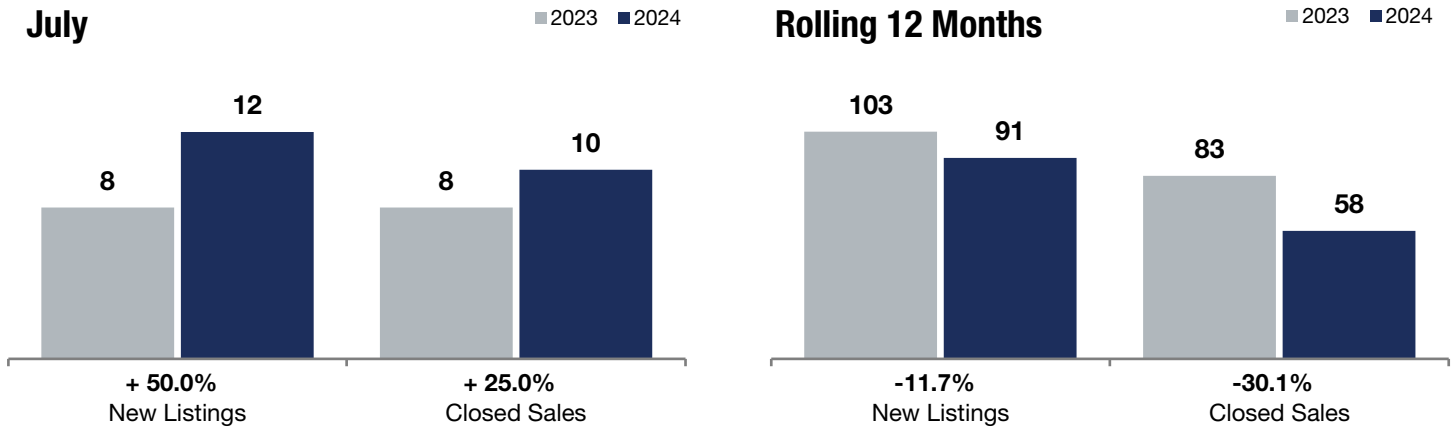


Chisago

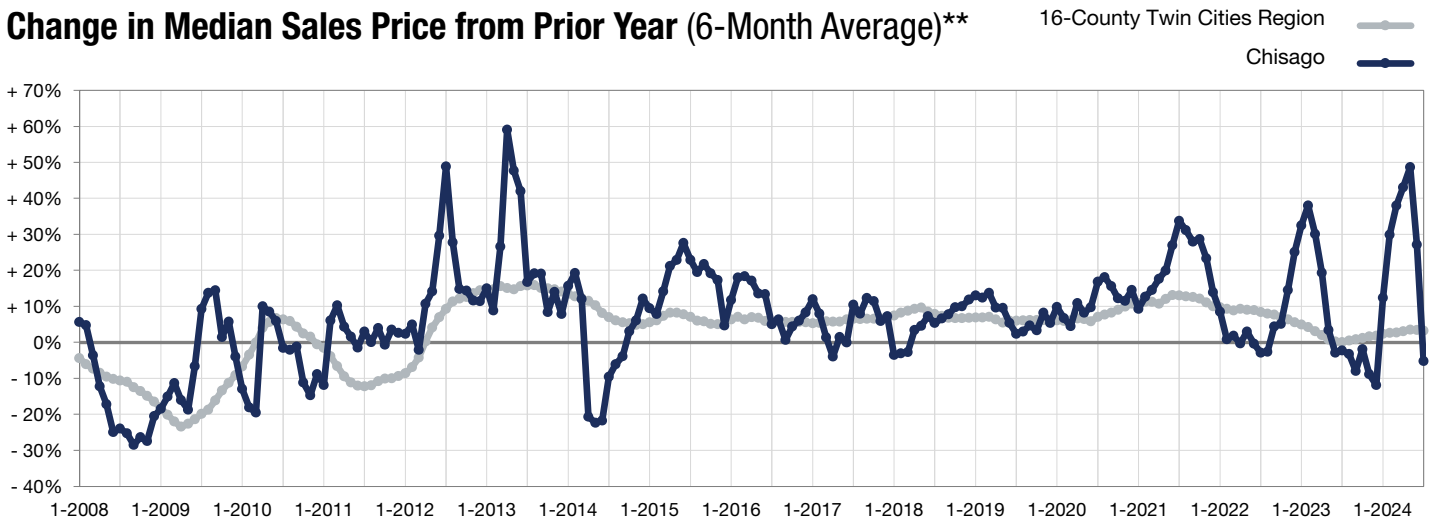
| | | |
|---------------------------|---------------------------|---------------------------------|
| + 50.0% | + 25.0% | - 7.2% |
| Change in New Listings | Change in Closed Sales | Change in Median Sales Price |

| | July | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|--------|
| | 2023 | 2024 | + / - | 2023 | 2024 | + / - |
| New Listings | 8 | 12 | + 50.0% | 103 | 91 | -11.7% |
| Closed Sales | 8 | 10 | + 25.0% | 83 | 58 | -30.1% |
| Median Sales Price* | \$472,400 | \$438,200 | -7.2% | \$460,000 | \$412,450 | -10.3% |
| Average Sales Price* | \$472,975 | \$613,030 | + 29.6% | \$485,900 | \$491,930 | + 1.2% |
| Price Per Square Foot* | \$224 | \$250 | + 11.5% | \$226 | \$226 | + 0.3% |
| Percent of Original List Price Received* | 96.7% | 98.2% | + 1.6% | 98.4% | 98.0% | -0.4% |
| Days on Market Until Sale | 46 | 52 | + 13.0% | 62 | 49 | -21.0% |
| Inventory of Homes for Sale | 24 | 20 | -16.7% | -- | -- | -- |
| Months Supply of Inventory | 3.9 | 4.1 | + 5.1% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.