

**- 58.5%**      **- 25.0%**      **+ 3.2%**

Change in  
New Listings

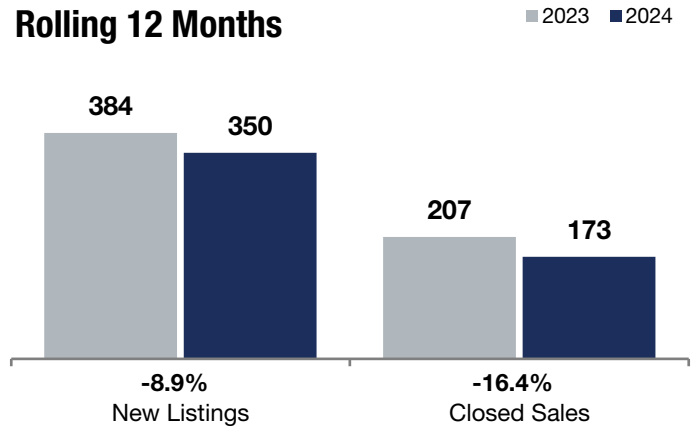
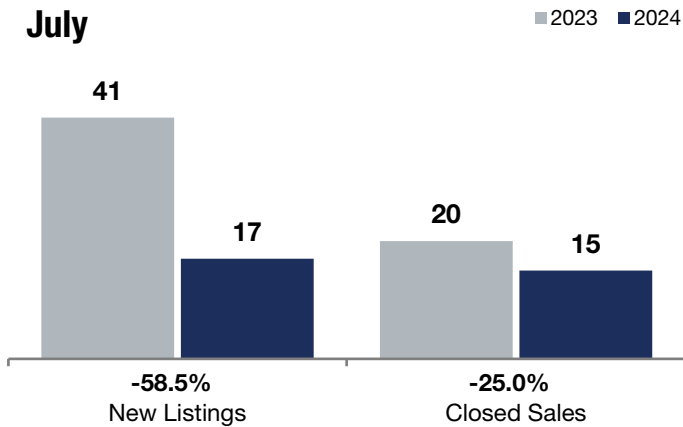
Change in  
Closed Sales

Change in  
Median Sales Price

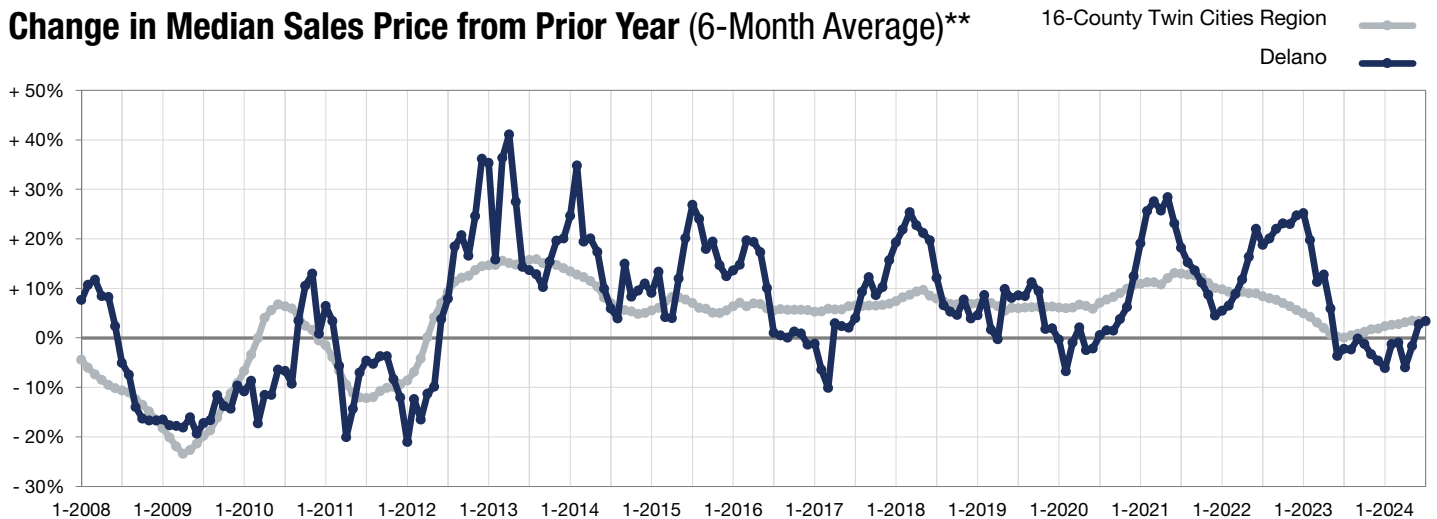
# Delano

|  | July      |                  |         | Rolling 12 Months |                  |        |
|--|-----------|------------------|---------|-------------------|------------------|--------|
|  | 2023      | 2024             | + / -   | 2023              | 2024             | + / -  |
| New Listings                             | 41        | 17               | -58.5%  | 384               | 350              | -8.9%  |
| Closed Sales                             | 20        | 15               | -25.0%  | 207               | 173              | -16.4% |
| Median Sales Price*                      | \$442,678 | <b>\$456,985</b> | + 3.2%  | \$439,000         | <b>\$440,000</b> | + 0.2% |
| Average Sales Price*                     | \$500,557 | <b>\$507,292</b> | + 1.3%  | \$494,829         | <b>\$471,644</b> | -4.7%  |
| Price Per Square Foot*                   | \$193     | <b>\$191</b>     | -1.0%   | \$197             | <b>\$198</b>     | + 0.4% |
| Percent of Original List Price Received* | 99.7%     | <b>98.8%</b>     | -0.9%   | 98.3%             | <b>97.3%</b>     | -1.0%  |
| Days on Market Until Sale                | 30        | <b>44</b>        | + 46.7% | 57                | <b>56</b>        | -1.8%  |
| Inventory of Homes for Sale              | 77        | <b>57</b>        | -26.0%  | --                | --               | --     |
| Months Supply of Inventory               | 4.9       | <b>4.1</b>       | -16.3%  | --                | --               | --     |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.