

Rolling 12 Months

+ 25.0%

+ 150.0%

+ 4.9%

Change in **New Listings**

July

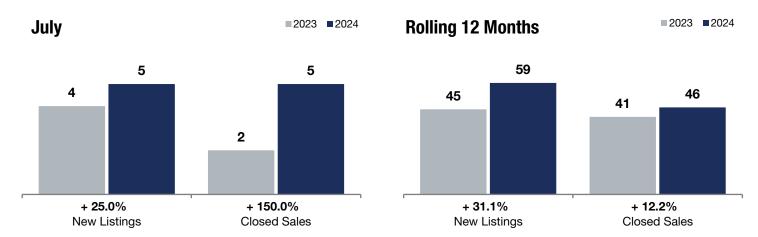
Change in Closed Sales

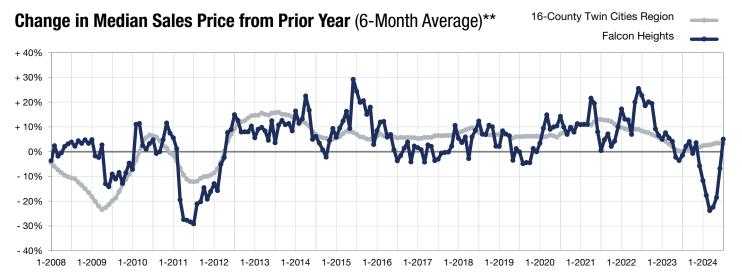
Change in Median Sales Price

Falcon Heights

	2023	2024	+/-	2023	2024	+/-
New Listings	4	5	+ 25.0%	45	59	+ 31.1%
Closed Sales	2	5	+ 150.0%	41	46	+ 12.2%
Median Sales Price*	\$429,000	\$450,000	+ 4.9%	\$405,000	\$407,000	+ 0.5%
Average Sales Price*	\$429,000	\$432,700	+ 0.9%	\$430,565	\$401,327	-6.8%
Price Per Square Foot*	\$208	\$209	+ 0.6%	\$214	\$204	-4.5%
Percent of Original List Price Received*	104.0%	107.2%	+ 3.1%	101.4%	100.6%	-0.8%
Days on Market Until Sale	4	7	+ 75.0%	27	55	+ 103.7%
Inventory of Homes for Sale	7	5	-28.6%			
Months Supply of Inventory	2.2	1.3	-40.9%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.