

Folwell

- 17.6% **+ 57.1%** **- 17.4%**

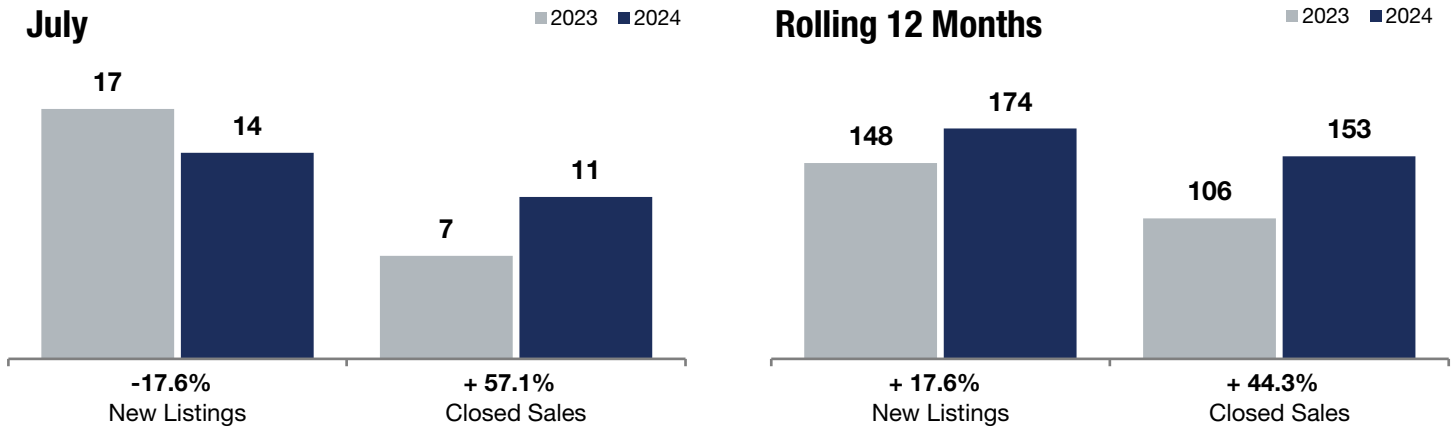
Change in
New Listings

Change in
Closed Sales

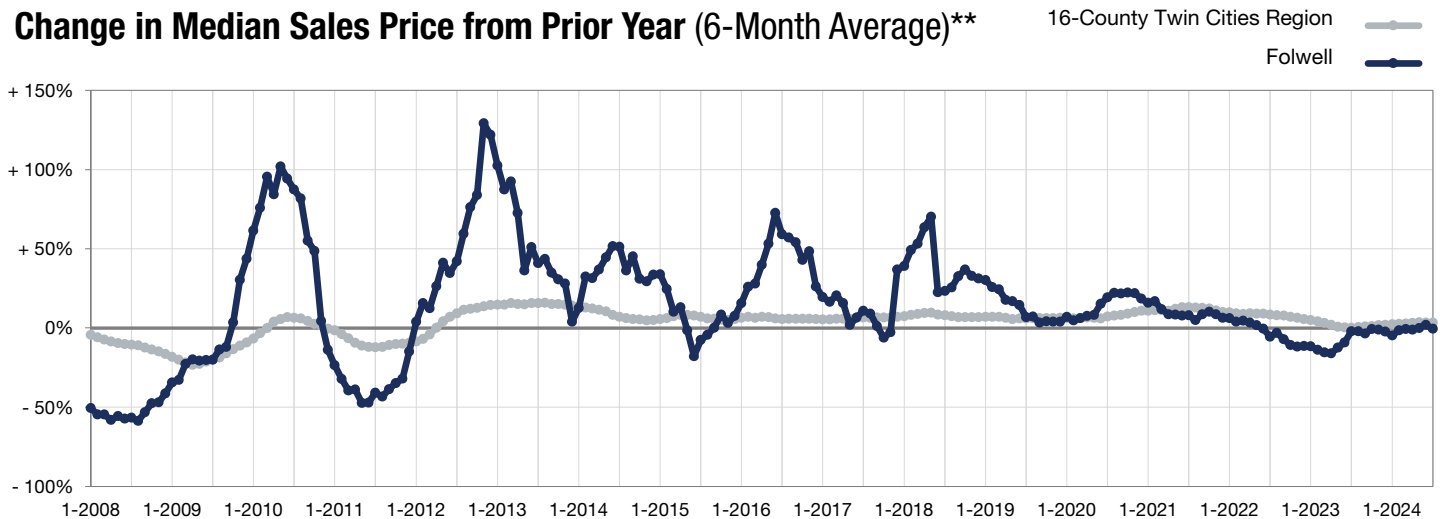
Change in
Median Sales Price

	July			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	17	14	-17.6%	148	174	+ 17.6%
Closed Sales	7	11	+ 57.1%	106	153	+ 44.3%
Median Sales Price*	\$229,900	\$190,000	-17.4%	\$193,893	\$180,000	-7.2%
Average Sales Price*	\$224,414	\$190,174	-15.3%	\$191,435	\$188,603	-1.5%
Price Per Square Foot*	\$172	\$163	-5.6%	\$154	\$145	-5.5%
Percent of Original List Price Received*	105.1%	98.6%	-6.2%	99.1%	95.6%	-3.5%
Days on Market Until Sale	52	47	-9.6%	47	55	+ 17.0%
Inventory of Homes for Sale	24	11	-54.2%	--	--	--
Months Supply of Inventory	2.7	0.9	-66.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.