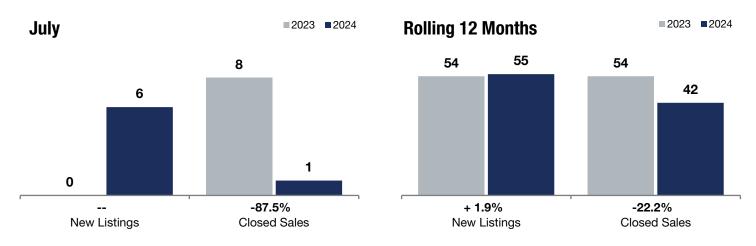
Hale



	- 87.5%	- 21.1%		
Change in	Change in	Change in		
New Listings	Closed Sales	Median Sales Price		

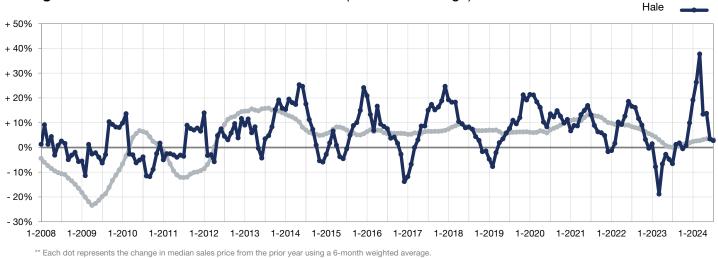
		July			Rolling 12 Months		
	2023	2024	+/-	2023	2024	+/-	
New Listings	0	6		54	55	+ 1.9%	
Closed Sales	8	1	-87.5%	54	42	-22.2%	
Median Sales Price*	\$424,625	\$335,000	-21.1%	\$487,500	\$472,500	-3.1%	
Average Sales Price*	\$405,119	\$335,000	-17.3%	\$473,134	\$510,934	+ 8.0%	
Price Per Square Foot*	\$304	\$364	+ 19.8%	\$272	\$260	-4.3%	
Percent of Original List Price Received*	97.3%	101.5%	+ 4.3%	100.6%	99.3%	-1.3%	
Days on Market Until Sale	35	12	-65.7%	32	31	-3.1%	
Inventory of Homes for Sale	3	6	+ 100.0%				
Months Supply of Inventory	0.7	1.5	+ 114.3%				

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region



This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.