

Rolling 12 Months

- 7.4%

+ 18.2%

- 5.9%

Change in **New Listings**

July

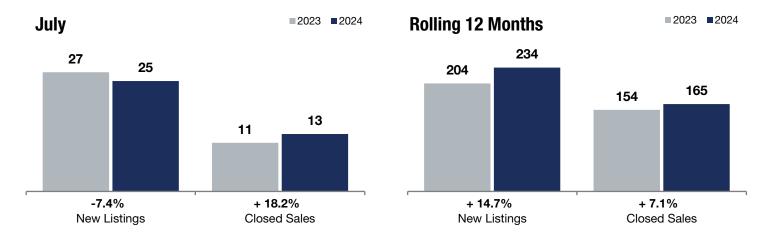
Change in Closed Sales

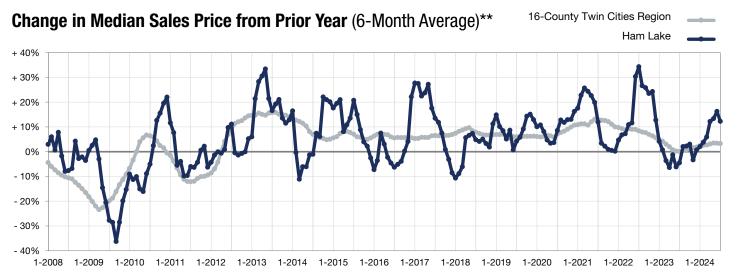
Change in Median Sales Price

Ham Lake

	2023	2024	+/-	2023	2024	+/-	
New Listings	27	25	-7.4%	204	234	+ 14.7%	
Closed Sales	11	13	+ 18.2%	154	165	+ 7.1%	
Median Sales Price*	\$595,000	\$560,000	-5.9%	\$486,200	\$519,900	+ 6.9%	
Average Sales Price*	\$562,699	\$606,036	+ 7.7%	\$553,228	\$564,482	+ 2.0%	
Price Per Square Foot*	\$187	\$218	+ 16.9%	\$195	\$212	+ 8.6%	
Percent of Original List Price Received*	99.8%	100.4%	+ 0.6%	99.0%	98.8%	-0.2%	
Days on Market Until Sale	29	38	+ 31.0%	48	66	+ 37.5%	
Inventory of Homes for Sale	46	38	-17.4%				
Months Supply of Inventory	3.7	3.0	-18.9%				

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.