

+ 9.1%	- 13.0%	- 5.3%		
Change in	Change in	Change in		
New Listings	Closed Sales	Median Sales Pric		

## **Monticello**

		July			Rolling 12 Months		
	2023	2024	+/-	2023	2024	+/-	
New Listings	33	36	+ 9.1%	299	275	-8.0%	
Closed Sales	23	20	-13.0%	220	206	-6.4%	
Median Sales Price*	\$380,000	\$359,950	-5.3%	\$320,000	\$345,950	+ 8.1%	
Average Sales Price*	\$434,895	\$409,638	-5.8%	\$360,272	\$363,745	+ 1.0%	
Price Per Square Foot*	\$198	\$213	+ 7.4%	\$184	\$194	+ 5.6%	
Percent of Original List Price Received*	101.6%	100.7%	-0.9%	99.1%	98.9%	-0.2%	
Days on Market Until Sale	32	28	-12.5%	43	51	+ 18.6%	
Inventory of Homes for Sale	49	40	-18.4%				
Months Supply of Inventory	2.7	2.4	-11.1%				

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## **Rolling 12 Months**





## 16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)\*\* Monticello + 30% + 20% + 10% 0% - 10% - 20% - 30% - 40% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.