

| | + 16.1% | + 9.1% | - 4.6% |
|---------------|-------------------------------|---------------------------|---------------------------------|
| West St. Paul | Change in New Listings | Change in Closed Sales | Change in Median Sales Price |
| | | | |

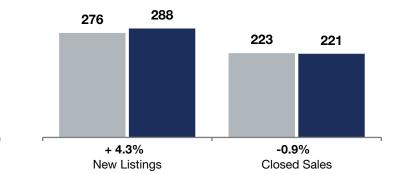
July **Rolling 12 Months** 2024 2024 2023 2023 +/-+/-36 276 New Listings + 16.1% 288 31 + 4.3% **Closed Sales** 22 24 + 9.1% 223 221 -0.9% Median Sales Price* \$325,000 \$310,000 -4.6% \$292,000 \$325,000 + 11.3% Average Sales Price* \$328,475 \$321,369 -2.2% \$302,636 \$337,315 + 11.5% Price Per Square Foot* \$211 \$199 -5.8% \$184 \$192 + 4.5% Percent of Original List Price Received* 103.0% 99.4% -3.5% 100.3% 100.7% + 0.4% Days on Market Until Sale 29 48 + 65.5% 30 31 + 3.3% Inventory of Homes for Sale 26 33 + 26.9% --Months Supply of Inventory 1.8 + 28.6% 1.4 ---------

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12 Months

2023 2024



Change in Median Sales Price from Prior Year (6-Month Average)** 16-County Twin Cities Region West St. Paul + 50% + 40% + 30% + 20% + 10% 0% - 10% - 20% - 30% 1-2008 1-2009 1-2010 1-2011 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 1-2012

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.