

- 28.6% **+ 266.7%** **- 20.8%**

Change in
New Listings

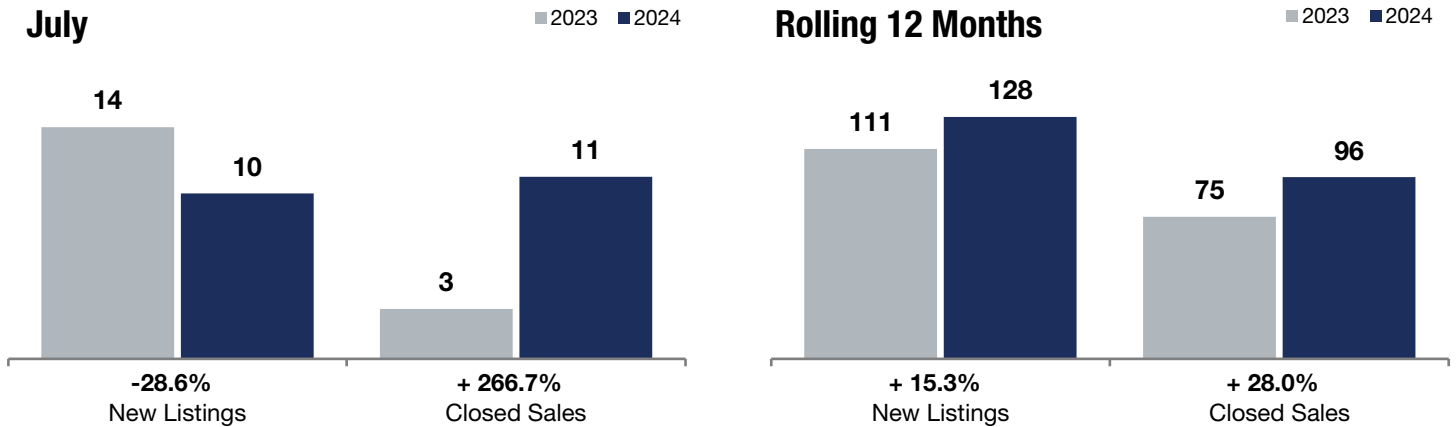
Change in
Closed Sales

Change in
Median Sales Price

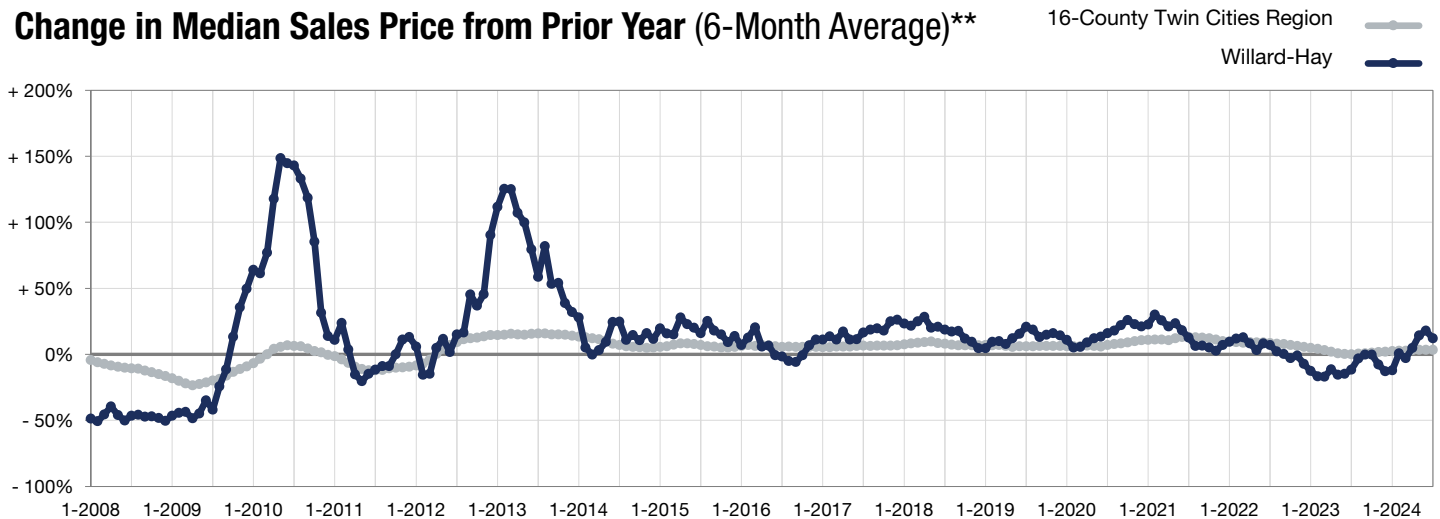
Willard-Hay

	July			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	14	10	-28.6%	111	128	+ 15.3%
Closed Sales	3	11	+ 266.7%	75	96	+ 28.0%
Median Sales Price*	\$250,000	\$197,900	-20.8%	\$228,000	\$231,000	+ 1.3%
Average Sales Price*	\$280,333	\$254,027	-9.4%	\$239,718	\$247,000	+ 3.0%
Price Per Square Foot*	\$162	\$184	+ 13.4%	\$147	\$153	+ 4.3%
Percent of Original List Price Received*	97.2%	94.2%	-3.1%	98.3%	97.0%	-1.3%
Days on Market Until Sale	27	39	+ 44.4%	41	59	+ 43.9%
Inventory of Homes for Sale	15	16	+ 6.7%	--	--	--
Months Supply of Inventory	2.4	2.0	-16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.