

13-County Twin **Cities Region**

+ 12.2%

+ 5.6%

+ 4.1%

Change in **New Listings**

Change in **Closed Sales**

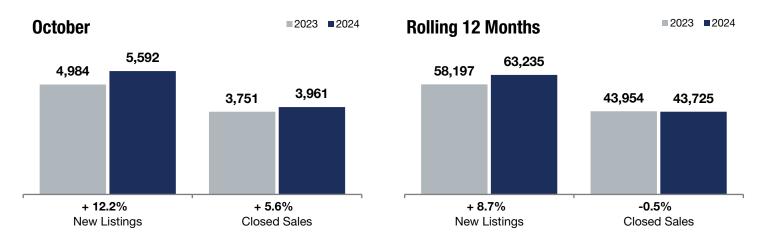
Change in **Median Sales Price**

O	cto	ber	
v	ULU	NCI	

Rolling 12 Months

	2023	2024	+/-	2023	2024	+/-
New Listings	4,984	5,592	+ 12.2%	58,197	63,235	+ 8.7%
Closed Sales	3,751	3,961	+ 5.6%	43,954	43,725	-0.5%
Median Sales Price*	\$367,000	\$382,000	+ 4.1%	\$369,413	\$379,400	+ 2.7%
Average Sales Price*	\$436,638	\$456,837	+ 4.6%	\$435,506	\$449,975	+ 3.3%
Price Per Square Foot*	\$209	\$212	+ 1.6%	\$206	\$211	+ 2.4%
Percent of Original List Price Received*	98.5%	97.8%	-0.7%	99.3%	98.7%	-0.6%
Days on Market Until Sale	37	45	+ 21.6%	40	43	+ 7.5%
Inventory of Homes for Sale	8,985	9,657	+ 7.5%			
Months Supply of Inventory	2.5	2.6	+ 4.0%			

Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

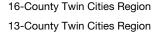


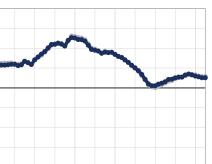
1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020

Change in Median Sales Price from Prior Year (6-Month Average)**

+ 20% + 15% + 10% + 5% 0% - 5% - 10% - 15% - 20% - 25%

1-2008





1-2022

1-2023 1-2024

1-2009 1-2010 1-2011 1-2012 1-2013

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

1-2021

^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.