

+ 5.9%

Change in
New Listings

- 1.2%

Change in
Closed Sales

- 5.3%

Change in
Median Sales Price

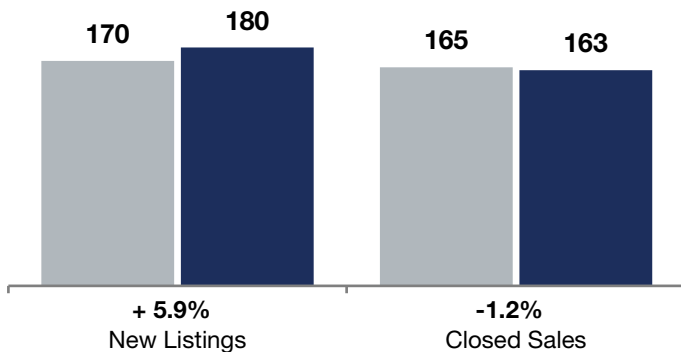
Brainerd MSA

	October			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	170	180	+ 5.9%	2,104	2,333	+ 10.9%
Closed Sales	165	163	-1.2%	1,600	1,622	+ 1.4%
Median Sales Price*	\$375,000	\$355,000	-5.3%	\$335,000	\$343,750	+ 2.6%
Average Sales Price*	\$486,711	\$470,177	-3.4%	\$454,554	\$451,777	-0.6%
Price Per Square Foot*	\$251	\$256	+ 1.8%	\$239	\$242	+ 1.2%
Percent of Original List Price Received*	97.4%	97.0%	-0.4%	97.5%	96.7%	-0.8%
Days on Market Until Sale	44	55	+ 25.0%	50	57	+ 14.0%
Inventory of Homes for Sale	472	533	+ 12.9%	--	--	--
Months Supply of Inventory	3.6	3.9	+ 8.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2023 ■ 2024



Rolling 12 Months

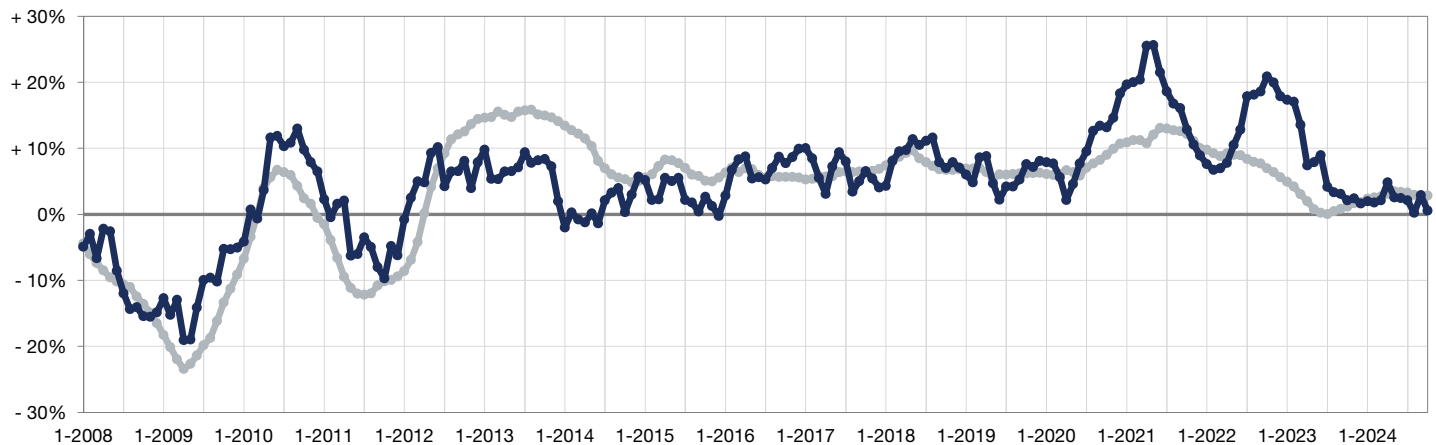
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Brainerd MSA



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.