**Ericsson** 



+ 40.0%	+ 100.0%	- 22.1%	
Change in	Change in	Change in	
New Listings	Closed Sales	Median Sales P	

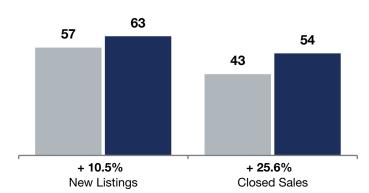
	October			<b>Rolling 12 Months</b>		
	2023	2024	+/-	2023	2024	+ / -
New Listings	5	7	+ 40.0%	57	63	+ 10.5%
Closed Sales	4	8	+ 100.0%	43	54	+ 25.6%
Median Sales Price*	\$403,000	\$313,750	-22.1%	\$360,000	\$329,000	-8.6%
Average Sales Price*	\$401,375	\$299,125	-25.5%	\$383,393	\$369,075	-3.7%
Price Per Square Foot*	\$216	\$273	+ 26.4%	\$243	\$241	-0.9%
Percent of Original List Price Received*	102.4%	101.6%	-0.8%	102.5%	100.6%	-1.9%
Days on Market Until Sale	14	26	+ 85.7%	28	26	-7.1%
Inventory of Homes for Sale	8	5	-37.5%			
Months Supply of Inventory	2.1	1.1	-47.6%			

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## **Rolling 12 Months**





## 16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)\*\* Ericsson + 60% + 50% + 40% + 30% + 20% + 10% 0% - 10% - 20% - 30% - 40% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 \*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.