

+ 88.9%

- 84.2%

- 23.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Folwell

October

Rolling 12 Months

	2023	2024	+ / -	2023	2024	+ / -
New Listings	9	17	+ 88.9%	181	138	-23.8%
Closed Sales	19	3	-84.2%	133	123	-7.5%
Median Sales Price*	\$196,000	\$150,000	-23.5%	\$191,000	\$180,000	-5.8%
Average Sales Price*	\$204,637	\$186,167	-9.0%	\$192,029	\$184,603	-3.9%
Price Per Square Foot*	\$144	\$143	-1.0%	\$148	\$144	-2.6%
Percent of Original List Price Received*	98.5%	97.1%	-1.4%	99.0%	95.3%	-3.7%
Days on Market Until Sale	27	70	+ 159.3%	42	60	+ 42.9%
Inventory of Homes for Sale	42	18	-57.1%	--	--	--
Months Supply of Inventory	3.8	1.7	-55.3%	--	--	--

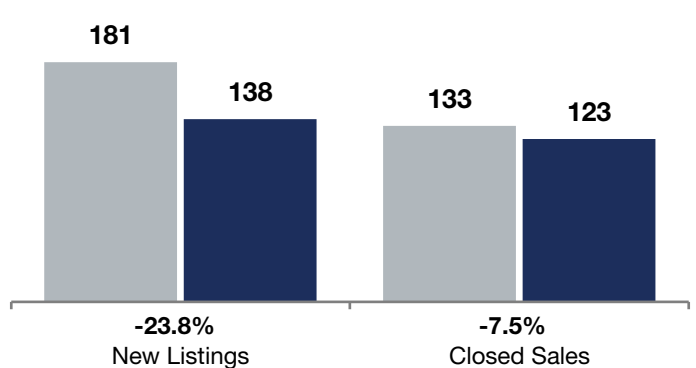
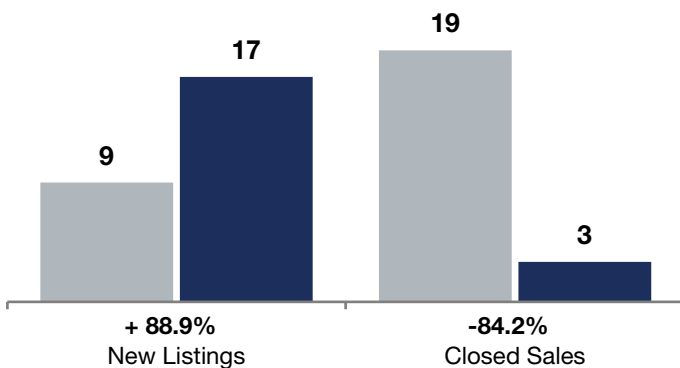
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2023 ■ 2024

Rolling 12 Months

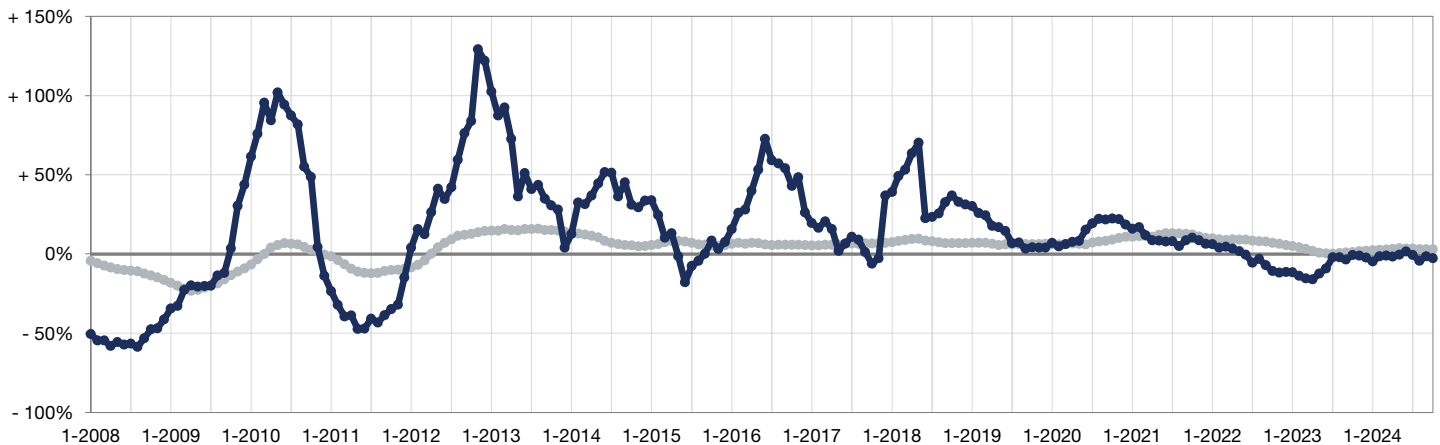
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Folwell



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.