

Hale

- 100.0%

Change in
New Listings

- 25.0%

Change in
Closed Sales

- 4.8%

Change in
Median Sales Price

October

Rolling 12 Months

	2023	2024	+ / -	2023	2024	+ / -
New Listings	4	0	-100.0%	54	53	-1.9%
Closed Sales	4	3	-25.0%	47	44	-6.4%
Median Sales Price*	\$451,875	\$430,000	-4.8%	\$499,000	\$463,750	-7.1%
Average Sales Price*	\$463,764	\$424,000	-8.6%	\$488,141	\$488,342	+ 0.0%
Price Per Square Foot*	\$241	\$292	+ 21.0%	\$271	\$266	-1.7%
Percent of Original List Price Received*	99.9%	100.6%	+ 0.7%	100.7%	98.8%	-1.9%
Days on Market Until Sale	12	7	-41.7%	33	32	-3.0%
Inventory of Homes for Sale	4	3	-25.0%	--	--	--
Months Supply of Inventory	1.0	0.7	-30.0%	--	--	--

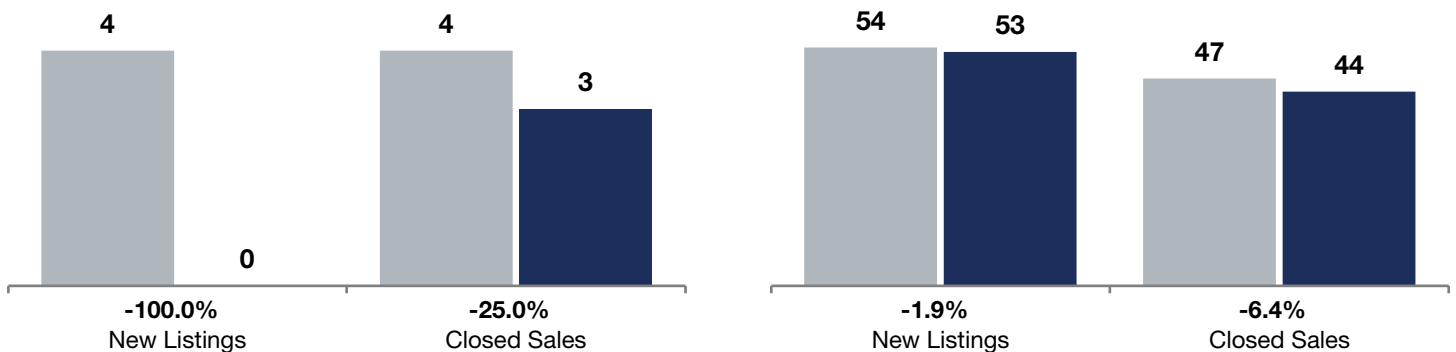
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2023 ■ 2024

Rolling 12 Months

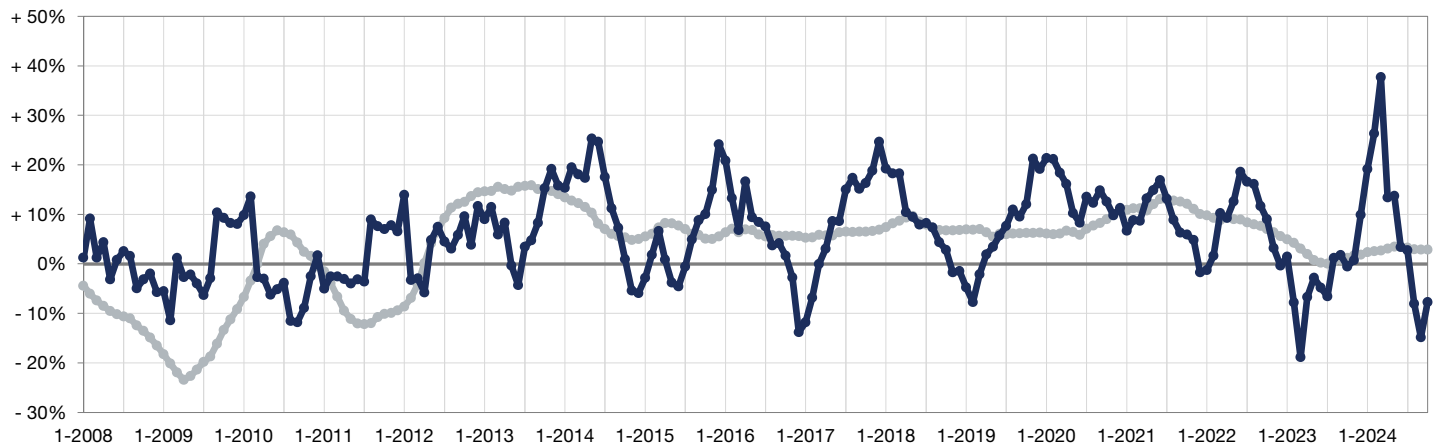
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.