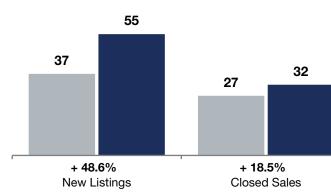


	+ 48.6%	+ 18.5%	+ 7.3%
Нидо	Change in New Listings	Change in Closed Sales	Change in Median Sales Price
Hugo			

		October			Rolling 12 Months		
	2023	2024	+/-	2023	2024	+ / -	
New Listings	37	55	+ 48.6%	437	502	+ 14.9%	
Closed Sales	27	32	+ 18.5%	299	326	+ 9.0%	
Median Sales Price*	\$377,500	\$405,000	+ 7.3%	\$412,000	\$404,400	-1.8%	
Average Sales Price*	\$453,392	\$407,792	-10.1%	\$479,825	\$442,934	-7.7%	
Price Per Square Foot*	\$233	\$194	-16.5%	\$205	\$210	+ 2.2%	
Percent of Original List Price Received*	99.3%	98.1%	-1.2%	99.2%	98.3%	-0.9%	
Days on Market Until Sale	58	70	+ 20.7%	47	53	+ 12.8%	
Inventory of Homes for Sale	69	102	+ 47.8%				
Months Supply of Inventory	2.7	3.6	+ 33.3%				

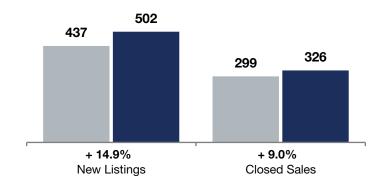
■2023 ■2024

October



Rolling 12 Months





16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)** Hugo + 60% + 50% + 40% + 30% + 20% + 10% 0% - 10% - 20% - 30% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 ** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.