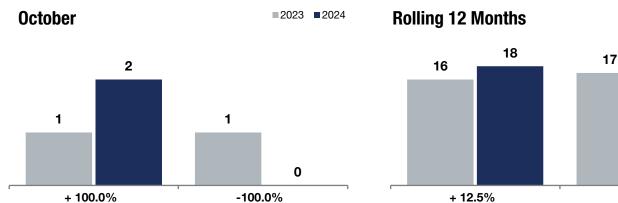


+ 100.0% - 100.0% - 100.0%

	Change in	Change in	Change in	
	New Listings	Closed Sales	Median Sales Price	
Lakeland				

	C	October			Rolling 12 Months		
	2023	2024	+/-	2023	2024	+/-	
New Listings	1	2	+ 100.0%	16	18	+ 12.5%	
Closed Sales	1	0	-100.0%	17	15	-11.8%	
Median Sales Price*	\$385,000	\$0	-100.0%	\$385,000	\$410,000	+ 6.5%	
Average Sales Price*	\$385,000	\$0	-100.0%	\$499,306	\$738,467	+ 47.9%	
Price Per Square Foot*	\$291	\$0	-100.0%	\$220	\$245	+ 11.6%	
Percent of Original List Price Received*	101.3%	0.0%	-100.0%	97.5%	98.9%	+ 1.4%	
Days on Market Until Sale	29	0	-100.0%	54	25	-53.7%	
Inventory of Homes for Sale	2	1	-50.0%				
Months Supply of Inventory	1.2	0.6	-50.0%				



Closed Sales

New Listings

New Listings



■2023 ■2024

15



16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)** Lakeland + 140% + 120% + 100% + 80% + 60% + 40% + 20% 0% - 20% - 40% - 60% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.