

+ 50.0%

- 14.3%

- 6.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Monticello

	October			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	18	27	+ 50.0%	284	297	+ 4.6%
Closed Sales	21	18	-14.3%	225	189	-16.0%
Median Sales Price*	\$365,000	\$340,500	-6.7%	\$340,000	\$338,000	-0.6%
Average Sales Price*	\$360,503	\$367,028	+ 1.8%	\$365,112	\$358,838	-1.7%
Price Per Square Foot*	\$211	\$192	-8.7%	\$188	\$192	+ 2.0%
Percent of Original List Price Received*	97.9%	99.4%	+ 1.5%	99.2%	98.5%	-0.7%
Days on Market Until Sale	75	27	-64.0%	48	50	+ 4.2%
Inventory of Homes for Sale	38	46	+ 21.1%	--	--	--
Months Supply of Inventory	2.2	2.9	+ 31.8%	--	--	--

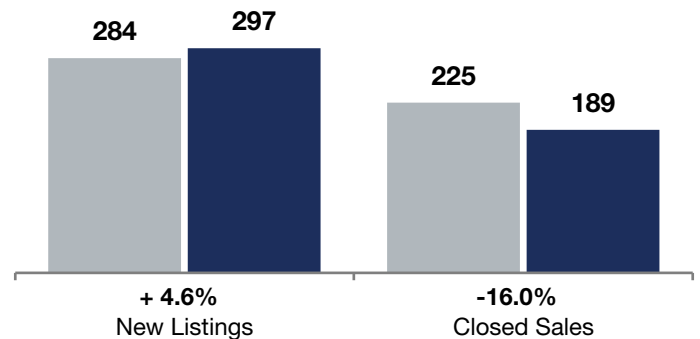
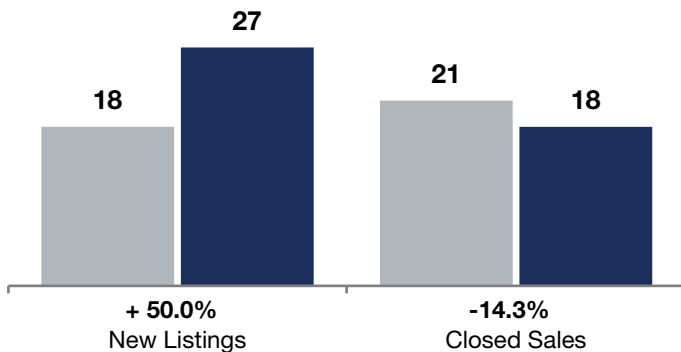
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2023 ■ 2024

Rolling 12 Months

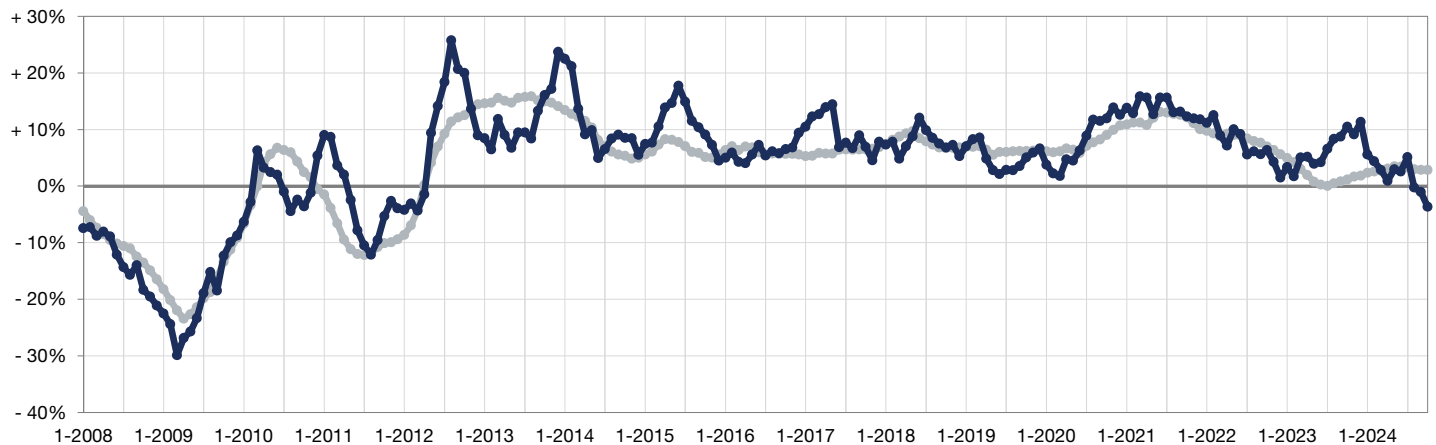
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Monticello



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.