

- 28.6%

+ 22.2%

+ 12.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

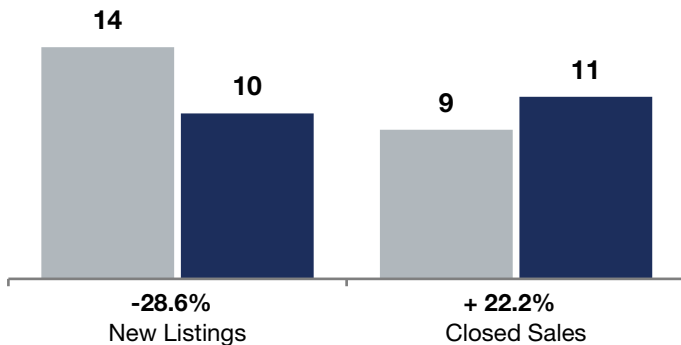
Willard-Hay

	October			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	14	10	-28.6%	110	121	+ 10.0%
Closed Sales	9	11	+ 22.2%	65	108	+ 66.2%
Median Sales Price*	\$200,000	\$225,000	+ 12.5%	\$227,000	\$243,000	+ 7.0%
Average Sales Price*	\$213,567	\$230,018	+ 7.7%	\$240,828	\$248,988	+ 3.4%
Price Per Square Foot*	\$136	\$146	+ 7.4%	\$149	\$153	+ 2.6%
Percent of Original List Price Received*	92.4%	100.3%	+ 8.5%	97.9%	97.7%	-0.2%
Days on Market Until Sale	49	24	-51.0%	39	54	+ 38.5%
Inventory of Homes for Sale	21	13	-38.1%	--	--	--
Months Supply of Inventory	3.5	1.5	-57.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

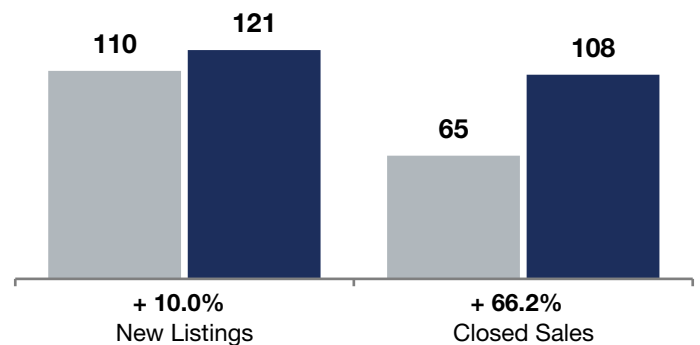
October

■ 2023 ■ 2024



Rolling 12 Months

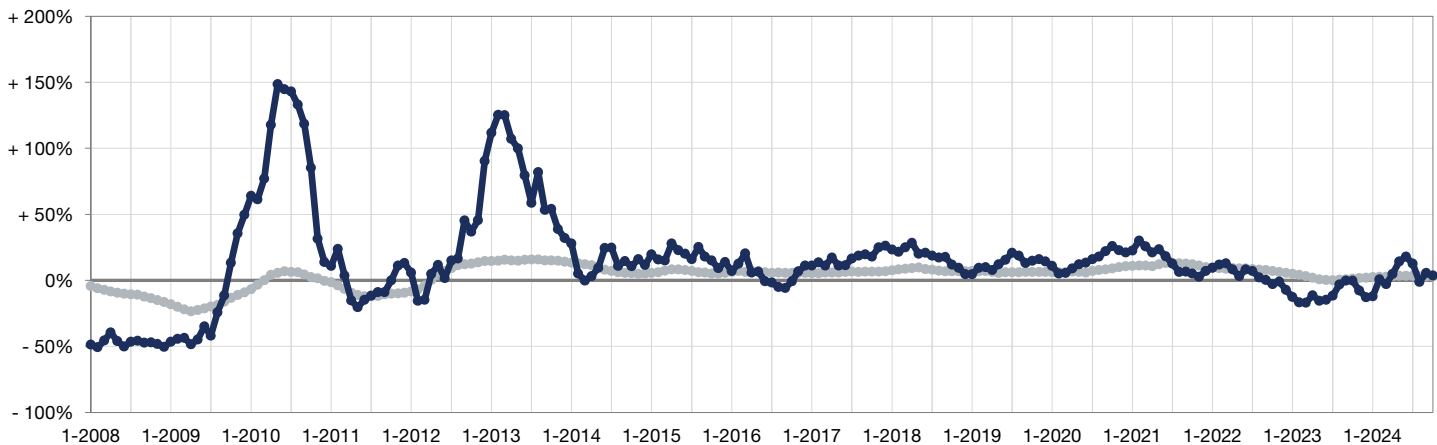
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.