

## Crystal

**- 8.7%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 12.7%**

Change in  
Median Sales Price

### November

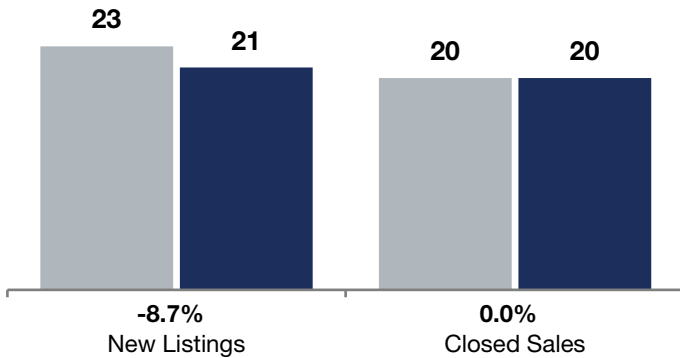
### Rolling 12 Months

|  | 2023      | 2024             | + / -   | 2023      | 2024             | + / -   |
|--|-----------|------------------|---------|-----------|------------------|---------|
| New Listings                             | 23        | 21               | -8.7%   | 369       | 357              | -3.3%   |
| Closed Sales                             | 20        | 20               | 0.0%    | 346       | 304              | -12.1%  |
| Median Sales Price*                      | \$279,950 | <b>\$315,500</b> | + 12.7% | \$295,000 | <b>\$317,000</b> | + 7.5%  |
| Average Sales Price*                     | \$278,885 | <b>\$328,395</b> | + 17.8% | \$299,330 | <b>\$326,226</b> | + 9.0%  |
| Price Per Square Foot*                   | \$185     | <b>\$187</b>     | + 1.4%  | \$189     | <b>\$191</b>     | + 1.2%  |
| Percent of Original List Price Received* | 98.1%     | <b>99.6%</b>     | + 1.5%  | 101.5%    | <b>100.3%</b>    | -1.2%   |
| Days on Market Until Sale                | 26        | 21               | -19.2%  | 25        | 31               | + 24.0% |
| Inventory of Homes for Sale              | 34        | 39               | + 14.7% | --        | --               | --      |
| Months Supply of Inventory               | 1.2       | 1.6              | + 33.3% | --        | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2023 ■ 2024



### Rolling 12 Months

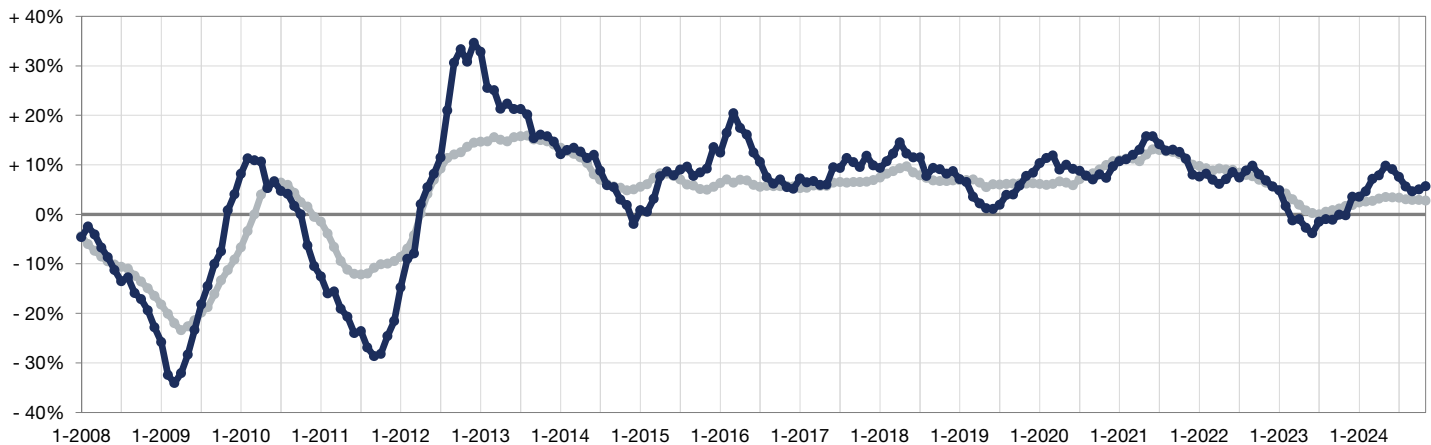
■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Crystal



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.