

Ericsson

+ 50.0%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

+ 13.7%

Change in
Median Sales Price

November

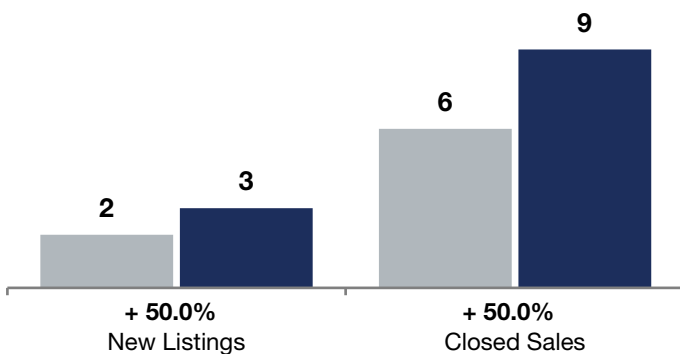
Rolling 12 Months

	2023	2024	+ / -	2023	2024	+ / -
New Listings	2	3	+ 50.0%	55	64	+ 16.4%
Closed Sales	6	9	+ 50.0%	45	57	+ 26.7%
Median Sales Price*	\$299,950	\$341,000	+ 13.7%	\$332,000	\$340,000	+ 2.4%
Average Sales Price*	\$338,300	\$369,278	+ 9.2%	\$376,018	\$372,347	-1.0%
Price Per Square Foot*	\$198	\$271	+ 36.6%	\$239	\$250	+ 4.6%
Percent of Original List Price Received*	94.3%	99.8%	+ 5.8%	101.8%	101.1%	-0.7%
Days on Market Until Sale	20	37	+ 85.0%	26	28	+ 7.7%
Inventory of Homes for Sale	6	4	-33.3%	--	--	--
Months Supply of Inventory	1.6	0.9	-43.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

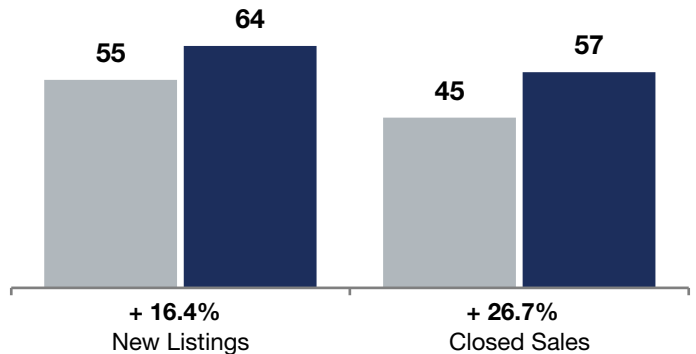
November

■ 2023 ■ 2024



Rolling 12 Months

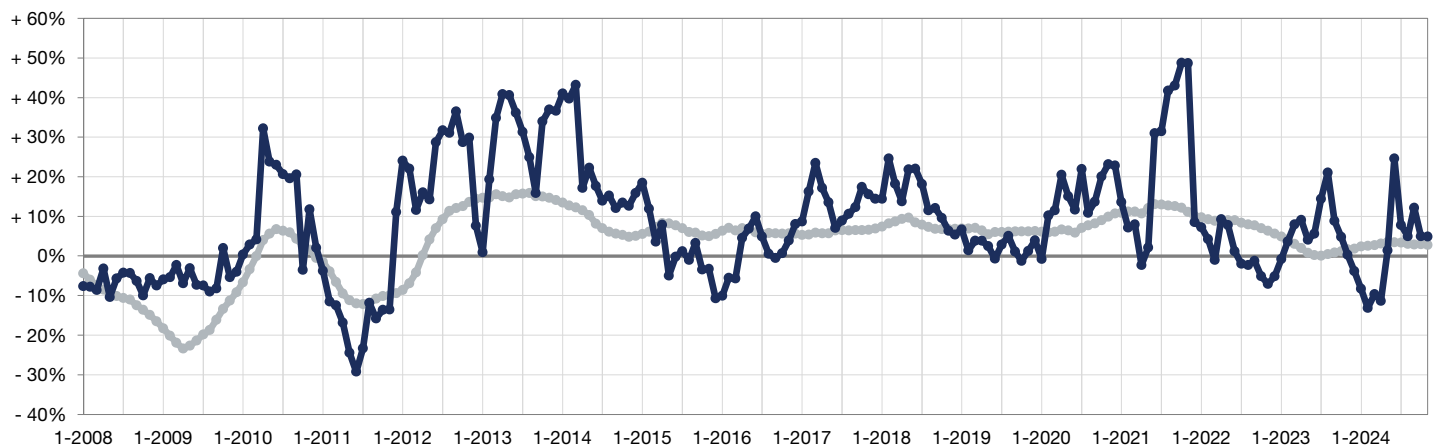
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Ericsson



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.