

Rolling 12 Months

+ 7.7%

+ 60.0%

+ 25.6%

Change in **New Listings**

November

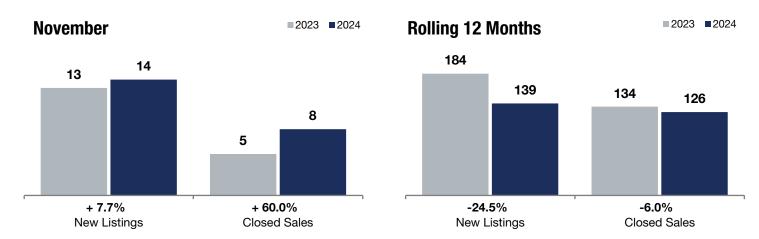
Change in Closed Sales

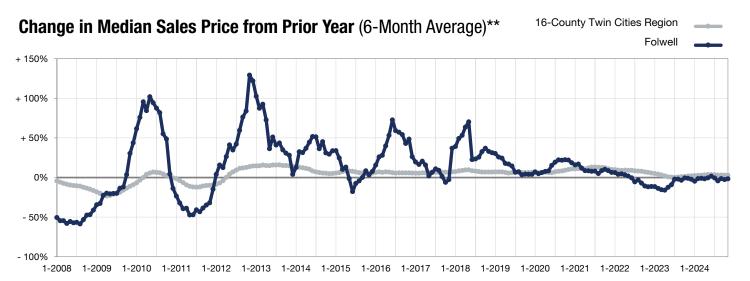
Change in Median Sales Price

Folwell

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	2023	2024	+/-	2023	2024	+/-	
New Listings	13	14	+ 7.7%	184	139	-24.5%	
Closed Sales	5	8	+ 60.0%	134	126	-6.0%	
Median Sales Price*	\$189,900	\$238,500	+ 25.6%	\$191,893	\$183,450	-4.4%	
Average Sales Price*	\$182,760	\$239,963	+ 31.3%	\$192,610	\$188,191	-2.3%	
Price Per Square Foot*	\$121	\$190	+ 57.5%	\$148	\$148	0.0%	
Percent of Original List Price Received*	93.8%	100.6%	+ 7.2%	98.8%	95.7%	-3.1%	
Days on Market Until Sale	61	30	-50.8%	43	58	+ 34.9%	
Inventory of Homes for Sale	31	16	-48.4%				
Months Supply of Inventory	2.6	1.6	-38.5%				

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.