

- 23.1%

Change in
New Listings

- 9.5%

Change in
Closed Sales

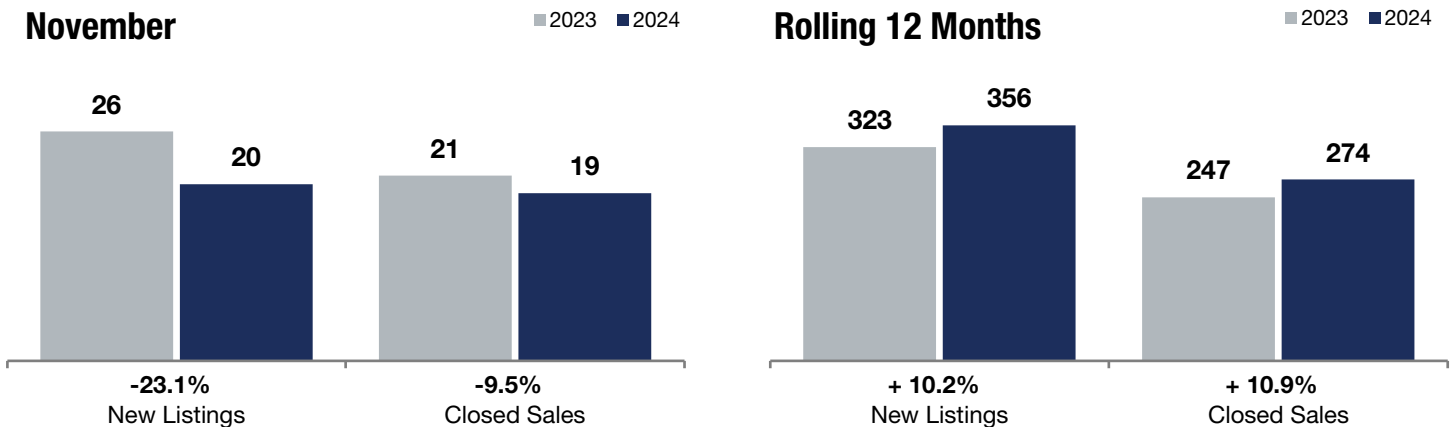
+ 2.8%

Change in
Median Sales Price

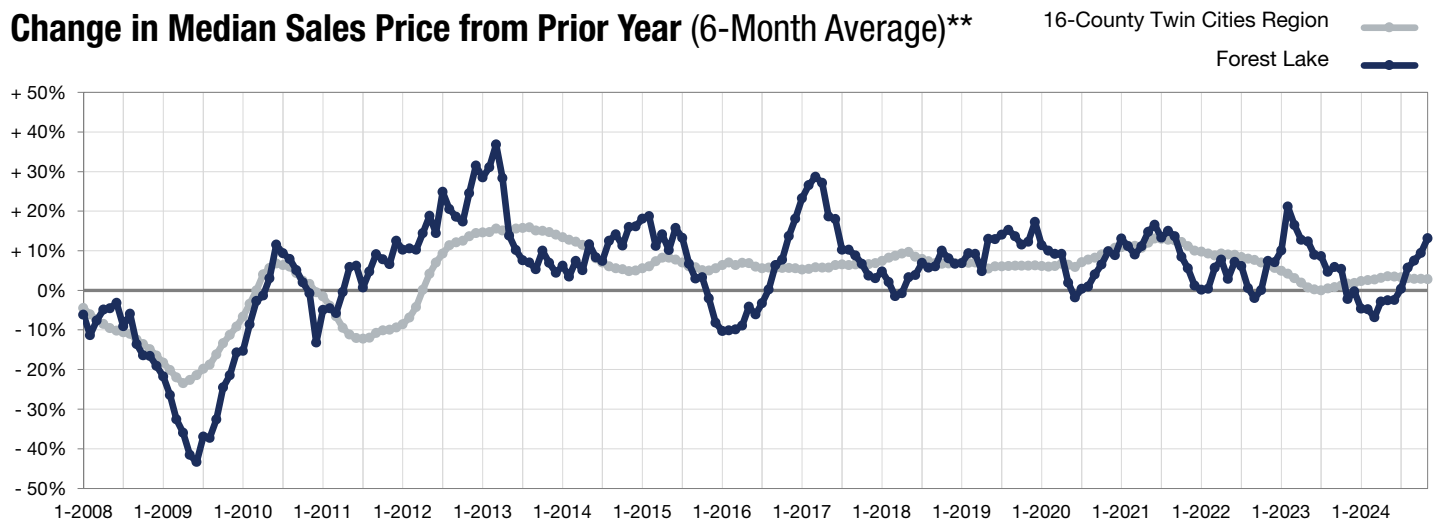
Forest Lake

| | November | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|---------|
| | 2023 | 2024 | + / - | 2023 | 2024 | + / - |
| New Listings | 26 | 20 | -23.1% | 323 | 356 | + 10.2% |
| Closed Sales | 21 | 19 | -9.5% | 247 | 274 | + 10.9% |
| Median Sales Price* | \$360,000 | \$370,000 | + 2.8% | \$362,000 | \$385,000 | + 6.4% |
| Average Sales Price* | \$369,760 | \$429,370 | + 16.1% | \$428,583 | \$437,137 | + 2.0% |
| Price Per Square Foot* | \$198 | \$229 | + 15.6% | \$211 | \$215 | + 1.8% |
| Percent of Original List Price Received* | 97.5% | 99.0% | + 1.5% | 99.0% | 98.0% | -1.0% |
| Days on Market Until Sale | 35 | 51 | + 45.7% | 40 | 45 | + 12.5% |
| Inventory of Homes for Sale | 50 | 57 | + 14.0% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.5 | + 4.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.