

- 16.7% **+ 400.0%** **+ 25.6%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

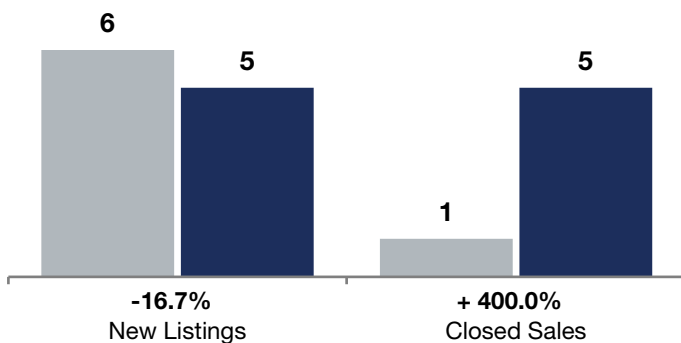
Hawthorne

	November			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	6	5	-16.7%	73	73	0.0%
Closed Sales	1	5	+ 400.0%	46	60	+ 30.4%
Median Sales Price*	\$195,000	\$245,000	+ 25.6%	\$212,450	\$240,000	+ 13.0%
Average Sales Price*	\$195,000	\$229,500	+ 17.7%	\$229,520	\$247,093	+ 7.7%
Price Per Square Foot*	\$175	\$147	-16.2%	\$146	\$139	-4.9%
Percent of Original List Price Received*	97.5%	108.8%	+ 11.6%	98.8%	97.0%	-1.8%
Days on Market Until Sale	47	56	+ 19.1%	69	71	+ 2.9%
Inventory of Homes for Sale	23	13	-43.5%	--	--	--
Months Supply of Inventory	6.1	2.5	-59.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

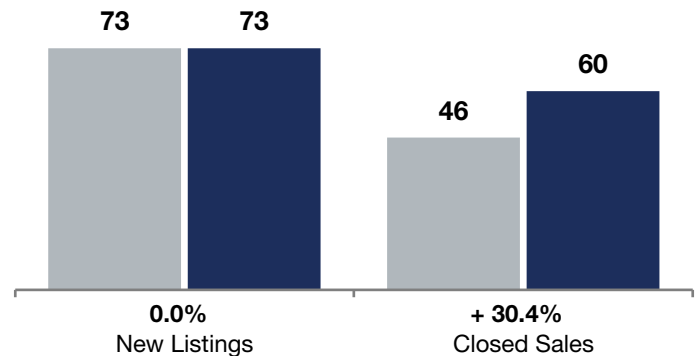
November

■ 2023 ■ 2024



Rolling 12 Months

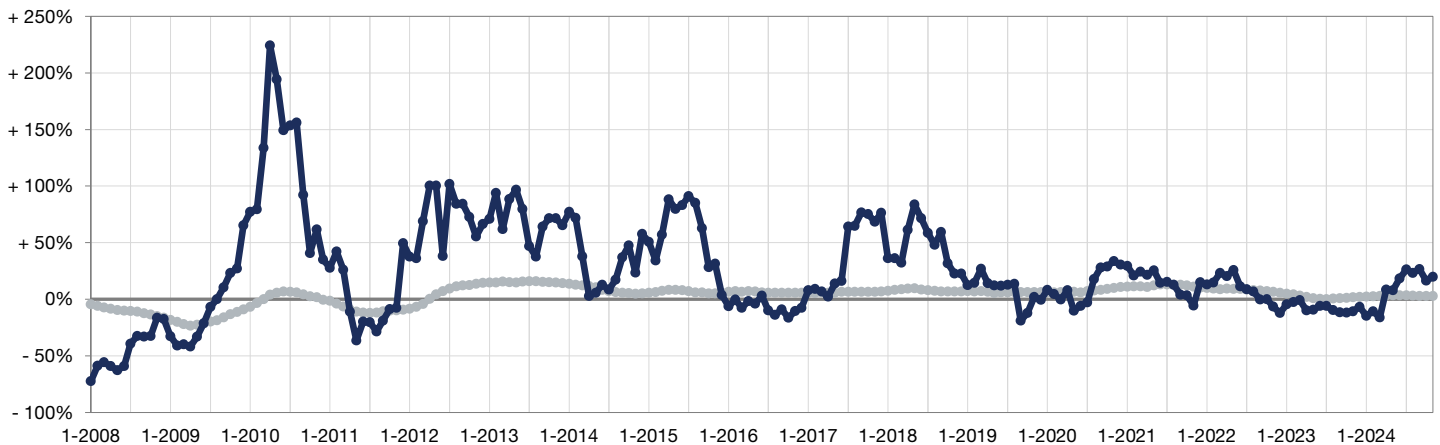
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hawthorne



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.