

**Rolling 12 Months** 

+ 30.8%

+ 135.3%

+ 14.9%

Change in **New Listings** 

**November** 

77

2.6

+ 16.7%

0.0%

Change in Closed Sales

Change in Median Sales Price

## Hugo

Inventory of Homes for Sale

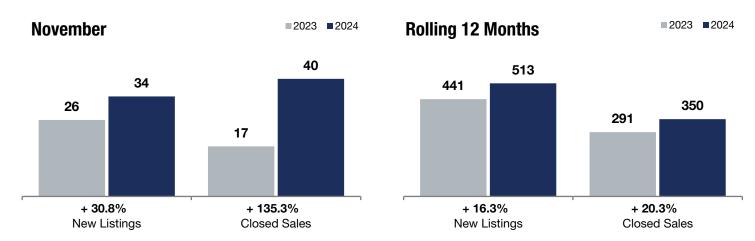
Months Supply of Inventory

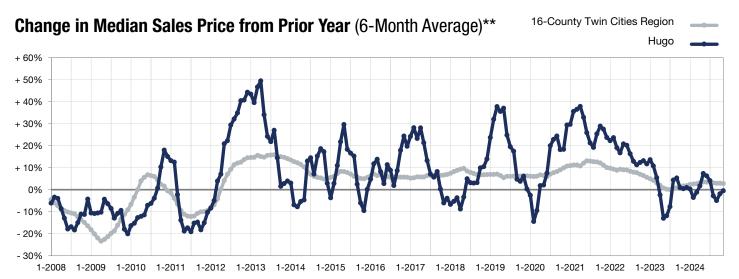
## 2024 2024 2023 2023 +/-**New Listings** 26 34 + 30.8% 441 + 16.3% 513 Closed Sales 17 40 + 135.3% 291 350 + 20.3% Median Sales Price\* \$377,300 \$433,500 + 14.9% \$399,900 \$409,450 + 2.4% Average Sales Price\* \$425,862 \$462,414 + 8.6% \$470,865 \$446,245 -5.2% Price Per Square Foot\* \$201 \$204 + 1.4% \$205 \$210 + 2.4% Percent of Original List Price Received\* 99.2% 97.6% -1.6% 99.4% 98.2% -1.2% Days on Market Until Sale 51 49 -3.9% 47 52 + 10.6%

66

2.6

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.