

	+ 83.3%	+ 75.0%	+ 25.0%
	Change in	Change in	Change in
Monticello	New Listings	Closed Sales	Median Sales Price

November Rolling 12 Months 2024 2024 2023 2023 +/-+/-New Listings 12 22 + 83.3% 307 + 10.8% 277 **Closed Sales** 8 14 + 75.0% 212 195 -8.0% Median Sales Price* \$272,000 \$340,000 + 25.0% \$336,750 \$340,000 + 1.0% Average Sales Price* \$381,125 \$367,578 -3.6% \$365,780 \$358,551 -2.0% Price Per Square Foot* \$191 \$174 -9.1% \$190 \$191 +0.6%Percent of Original List Price Received* 98.5% 97.7% -0.8% 99.4% 98.5% -0.9% Days on Market Until Sale 34 46 + 35.3% 47 51 + 8.5% Inventory of Homes for Sale 33 45 + 36.4% --Months Supply of Inventory 1.9 2.8 + 47.4% ---------

2023 2024

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November



Rolling 12 Months





Change in Median Sales Price from Prior Year (6-Month Average)** 16-County Twin Cities Region Monticello + 30% + 20% + 10% 0% - 10% - 20% - 30% - 40% 1-2008 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 1-2009 ** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.