

**Rolling 12 Months** 

+ 10.0%

- 25.0%

+ 2.9%

Change in **New Listings** 

**November** 

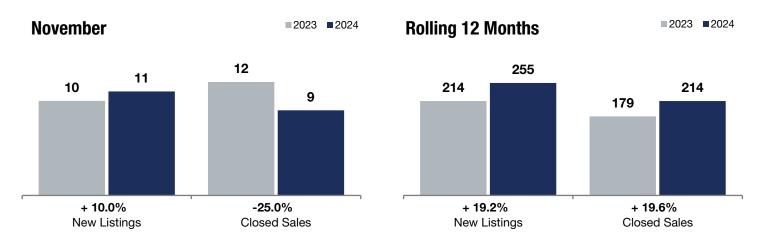
Change in Closed Sales

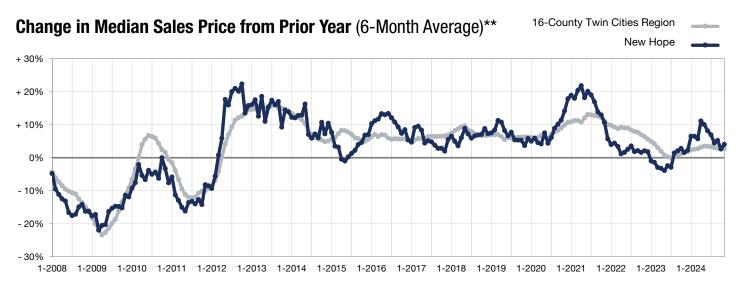
Change in Median Sales Price

## **New Hope**

|  | 2023      | 2024      | +/-      | 2023      | 2024      | +/-     |  |
|--|-----------|-----------|----------|-----------|-----------|---------|--|
| New Listings                             | 10        | 11        | + 10.0%  | 214       | 255       | + 19.2% |  |
| Closed Sales                             | 12        | 9         | -25.0%   | 179       | 214       | + 19.6% |  |
| Median Sales Price*                      | \$311,000 | \$320,000 | + 2.9%   | \$330,000 | \$348,700 | + 5.7%  |  |
| Average Sales Price*                     | \$306,275 | \$315,556 | + 3.0%   | \$320,520 | \$335,032 | + 4.5%  |  |
| Price Per Square Foot*                   | \$173     | \$180     | + 3.9%   | \$179     | \$184     | + 3.1%  |  |
| Percent of Original List Price Received* | 98.8%     | 100.2%    | + 1.4%   | 100.0%    | 99.9%     | -0.1%   |  |
| Days on Market Until Sale                | 23        | 51        | + 121.7% | 30        | 30        | 0.0%    |  |
| Inventory of Homes for Sale              | 23        | 23        | 0.0%     |           |           |         |  |
| Months Supply of Inventory               | 1.5       | 1.3       | -13.3%   |           |           |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.