

+ 71.4%	+ 16.7%	+ 33.0%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

North Oaks

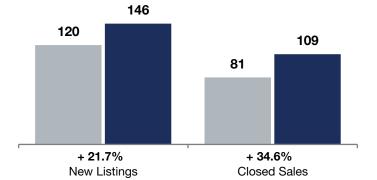
	November			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+/-
New Listings	7	12	+ 71.4%	120	146	+ 21.7%
Closed Sales	12	14	+ 16.7%	81	109	+ 34.6%
Median Sales Price*	\$782,500	\$1,041,000	+ 33.0%	\$844,900	\$949,000	+ 12.3%
Average Sales Price*	\$884,690	\$1,146,632	+ 29.6%	\$992,276	\$1,116,342	+ 12.5%
Price Per Square Foot*	\$414	\$275	-33.5%	\$270	\$300	+ 11.3%
Percent of Original List Price Received*	100.0%	93.5%	-6.5%	96.8%	96.5%	-0.3%
Days on Market Until Sale	15	102	+ 580.0%	47	71	+ 51.1%
Inventory of Homes for Sale	32	30	-6.3%			
Months Supply of Inventory	4.4	3.3	-25.0%			

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November 2023 2024 12 12 14 7 12 14 + 71.4% + 16.7% New Listings Closed Sales

Rolling 12 Months





$\begin{array}{c} \text{Change in Median Sales Price from Prior Year (6-Month Average)}^{*} & \begin{array}{c} 16-\text{County Twin Cities Region} \\ \text{North Oaks} \end{array} \\ \hline \\ 40\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\% \\ 20\% \\ 10\%$

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.