

- 66.7%

0.0%

+ 165.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

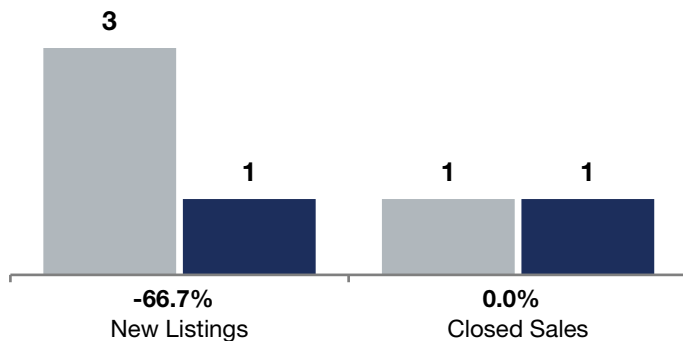
Phillips West

| | November | | | Rolling 12 Months | | |
|--|-----------|------------------|----------|-------------------|------------------|---------|
| | 2023 | 2024 | + / - | 2023 | 2024 | + / - |
| New Listings | 3 | 1 | -66.7% | 20 | 15 | -25.0% |
| Closed Sales | 1 | 1 | 0.0% | 10 | 10 | 0.0% |
| Median Sales Price* | \$107,500 | \$285,000 | + 165.1% | \$201,000 | \$230,000 | + 14.4% |
| Average Sales Price* | \$107,500 | \$285,000 | + 165.1% | \$199,540 | \$231,290 | + 15.9% |
| Price Per Square Foot* | \$99 | \$213 | + 115.5% | \$179 | \$158 | -11.9% |
| Percent of Original List Price Received* | 82.8% | 100.0% | + 20.8% | 95.3% | 95.4% | + 0.1% |
| Days on Market Until Sale | 232 | 28 | -87.9% | 124 | 157 | + 26.6% |
| Inventory of Homes for Sale | 6 | 4 | -33.3% | -- | -- | -- |
| Months Supply of Inventory | 4.2 | 2.8 | -33.3% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

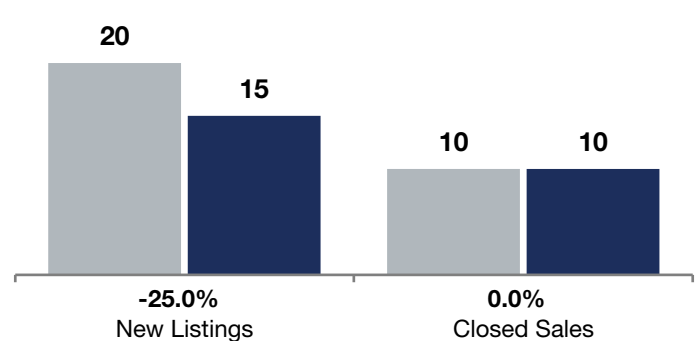
November

■ 2023 ■ 2024



Rolling 12 Months

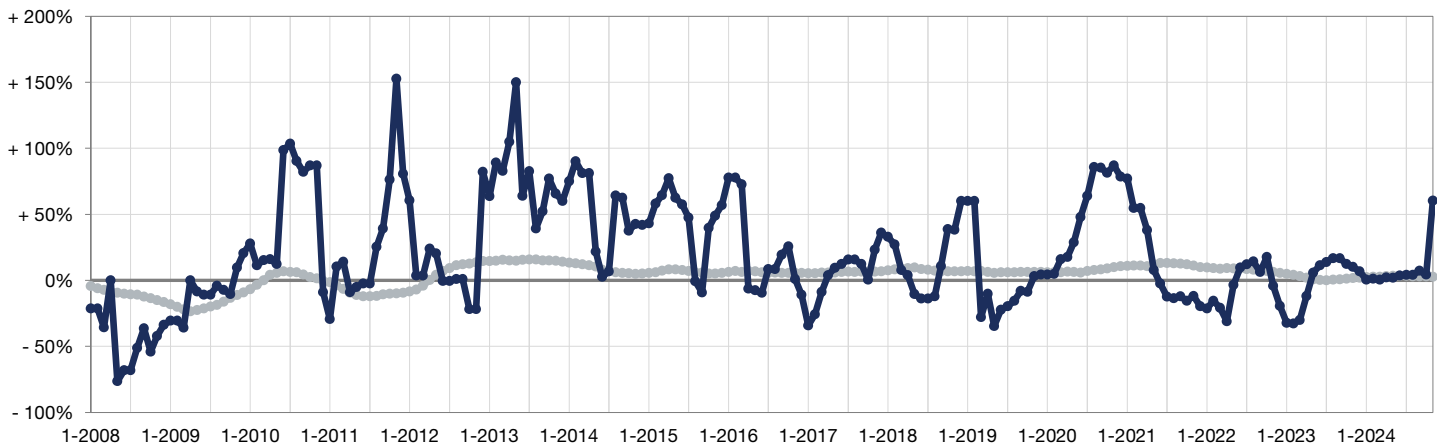
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Phillips West



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.