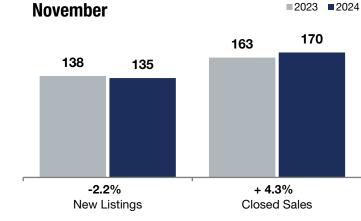


| | - 2.2% | + 4.3% | + 4.7% |
|-----------------|--------------|--------------|--------------------|
| | Change in | Change in | Change in |
| Saint Cloud MSA | New Listings | Closed Sales | Median Sales Price |
| | | | |

| | Ν | November | | | Rolling 12 Months | | |
|--|-----------|-----------|---------|-----------|--------------------------|---------|--|
| | 2023 | 2024 | +/- | 2023 | 2024 | +/- | |
| New Listings | 138 | 135 | -2.2% | 2,315 | 2,521 | + 8.9% | |
| Closed Sales | 163 | 170 | + 4.3% | 1,942 | 2,030 | + 4.5% | |
| Median Sales Price* | \$265,000 | \$277,500 | + 4.7% | \$270,000 | \$285,000 | + 5.6% | |
| Average Sales Price* | \$289,770 | \$304,220 | + 5.0% | \$301,360 | \$311,376 | + 3.3% | |
| Price Per Square Foot* | \$154 | \$158 | + 2.5% | \$155 | \$163 | + 5.1% | |
| Percent of Original List Price Received* | 97.1% | 96.0% | -1.1% | 98.8% | 97.9% | -0.9% | |
| Days on Market Until Sale | 36 | 52 | + 44.4% | 41 | 50 | + 22.0% | |
| Inventory of Homes for Sale | 391 | 377 | -3.6% | | | | |
| Months Supply of Inventory | 2.4 | 2.2 | -8.3% | | | | |



Rolling 12 Months

■2023 ■2024



16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)** Saint Cloud MSA + 20% + 15% + 10% + 5% 0% - 5% - 10% - 15% - 20% - 25% - 30% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.