

## Brainerd MSA

**- 14.5%**

Change in  
New Listings

**- 13.5%**

Change in  
Closed Sales

**+ 33.0%**

Change in  
Median Sales Price

### December

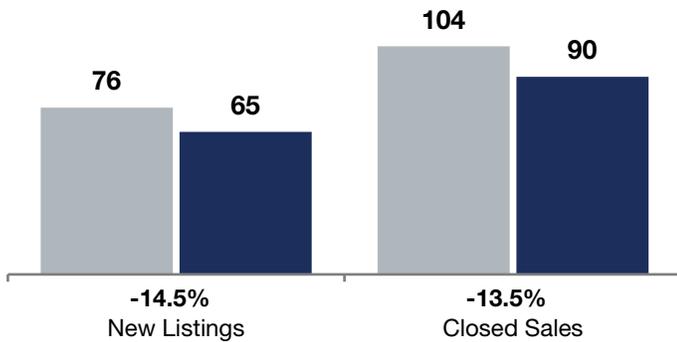
### Rolling 12 Months

	2023	2024	+ / -	2023	2024	+ / -
New Listings	76	65	-14.5%	2,139	2,320	+ 8.5%
Closed Sales	104	90	-13.5%	1,573	1,640	+ 4.3%
Median Sales Price*	\$280,000	<b>\$372,500</b>	+ 33.0%	\$339,000	<b>\$350,000</b>	+ 3.2%
Average Sales Price*	\$344,700	<b>\$455,411</b>	+ 32.1%	\$449,877	<b>\$467,240</b>	+ 3.9%
Price Per Square Foot*	\$203	<b>\$256</b>	+ 26.7%	\$240	<b>\$249</b>	+ 3.7%
Percent of Original List Price Received*	94.2%	<b>96.1%</b>	+ 2.0%	97.4%	<b>96.8%</b>	-0.6%
Days on Market Until Sale	58	<b>73</b>	+ 25.9%	51	<b>59</b>	+ 15.7%
Inventory of Homes for Sale	365	<b>396</b>	+ 8.5%	--	--	--
Months Supply of Inventory	2.8	<b>2.9</b>	+ 3.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2023 ■ 2024



### Rolling 12 Months

■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Brainerd MSA



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.