

- 9.1%

Change in
New Listings

- 7.7%

Change in
Closed Sales

- 6.5%

Change in
Median Sales Price

Crystal

	December			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	11	10	-9.1%	367	356	-3.0%
Closed Sales	26	24	-7.7%	344	302	-12.2%
Median Sales Price*	\$310,000	\$290,000	-6.5%	\$298,049	\$315,500	+ 5.9%
Average Sales Price*	\$337,347	\$293,354	-13.0%	\$303,640	\$322,657	+ 6.3%
Price Per Square Foot*	\$187	\$195	+ 4.4%	\$190	\$192	+ 1.1%
Percent of Original List Price Received*	97.8%	97.1%	-0.7%	101.6%	100.3%	-1.3%
Days on Market Until Sale	38	54	+ 42.1%	25	32	+ 28.0%
Inventory of Homes for Sale	22	25	+ 13.6%	--	--	--
Months Supply of Inventory	0.8	1.0	+ 25.0%	--	--	--

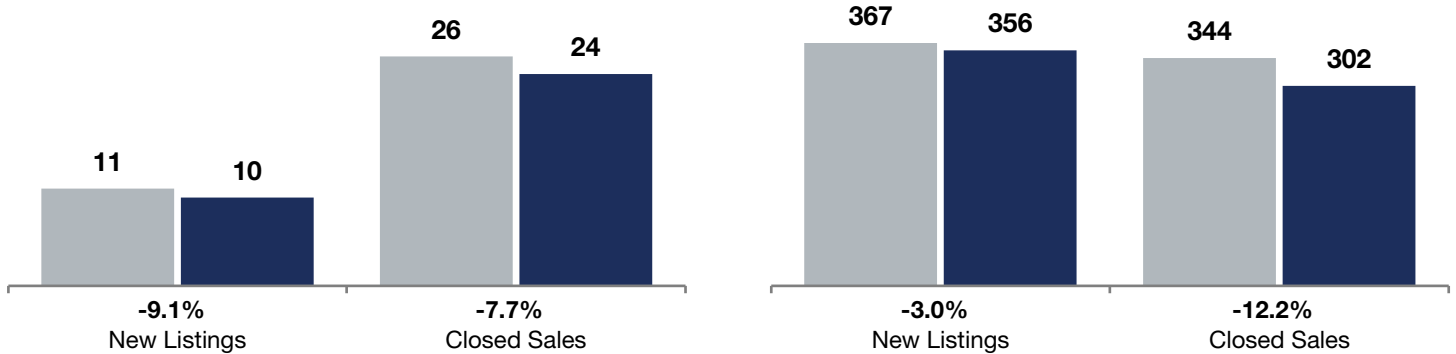
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2023 ■ 2024

Rolling 12 Months

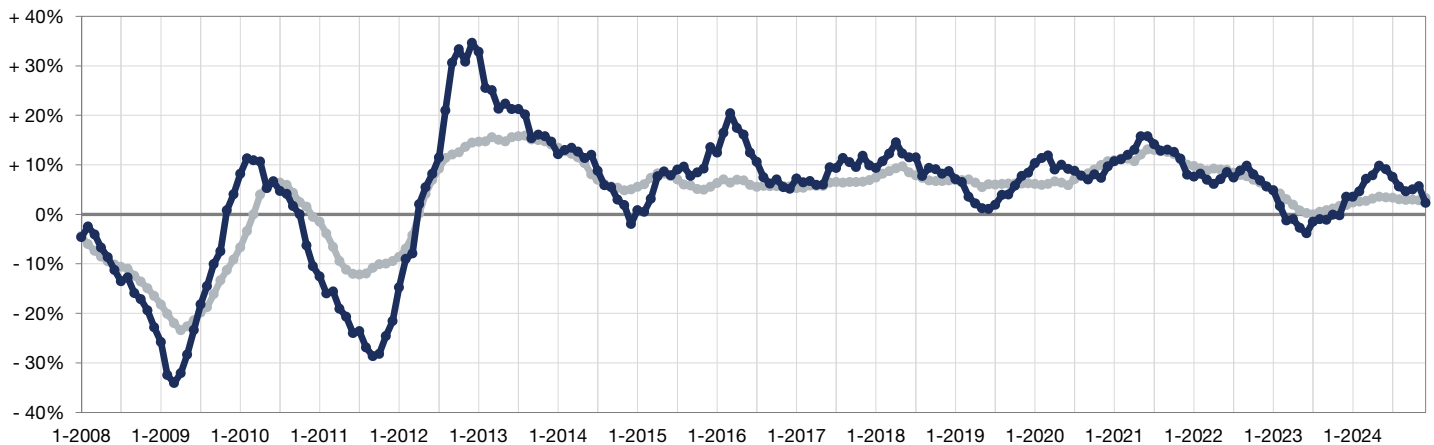
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Crystal



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.