Elliot Park

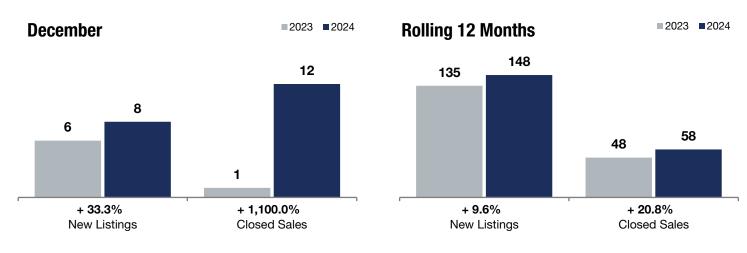


+ 33.3% + 1100.0% - 22.9%

| Change in | Change in | Change in |
|---------------------|--------------|--------------------|
| New Listings | Closed Sales | Median Sales Price |
| | | |

| | D | December | | | Rolling 12 Months | | |
|--|-----------|-----------|------------|-----------|--------------------------|---------|--|
| | 2023 | 2024 | +/- | 2023 | 2024 | + / - | |
| New Listings | 6 | 8 | + 33.3% | 135 | 148 | + 9.6% | |
| Closed Sales | 1 | 12 | + 1,100.0% | 48 | 58 | + 20.8% | |
| Median Sales Price* | \$419,995 | \$323,625 | -22.9% | \$325,000 | \$332,375 | + 2.3% | |
| Average Sales Price* | \$419,995 | \$353,488 | -15.8% | \$342,832 | \$369,223 | + 7.7% | |
| Price Per Square Foot* | \$339 | \$286 | -15.6% | \$276 | \$281 | + 1.6% | |
| Percent of Original List Price Received* | 100.0% | 96.3% | -3.7% | 95.4% | 95.2 % | -0.2% | |
| Days on Market Until Sale | 278 | 111 | -60.1% | 138 | 148 | + 7.2% | |
| Inventory of Homes for Sale | 25 | 30 | + 20.0% | | | | |
| Months Supply of Inventory | 6.1 | 6.0 | -1.6% | | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size



Change in Median Sales Price from Prior Year (6-Month Average)** 16-County Twin Cities Region Elliot Park 1000 1000 1000 1000 1000 1-200 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-201 1-202 1-2

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.