

**- 66.7%**

**- 25.0%**

**- 30.1%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Excelsior

	December			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	3	1	-66.7%	56	77	+ 37.5%
Closed Sales	4	3	-25.0%	41	43	+ 4.9%
Median Sales Price*	\$800,000	<b>\$559,000</b>	-30.1%	\$820,000	<b>\$840,000</b>	+ 2.4%
Average Sales Price*	\$812,500	<b>\$927,667</b>	+ 14.2%	\$943,719	<b>\$1,114,002</b>	+ 18.0%
Price Per Square Foot*	\$317	<b>\$443</b>	+ 39.7%	\$369	<b>\$412</b>	+ 11.8%
Percent of Original List Price Received*	95.0%	<b>95.7%</b>	+ 0.7%	96.7%	<b>97.3%</b>	+ 0.6%
Days on Market Until Sale	35	<b>75</b>	+ 114.3%	61	<b>58</b>	-4.9%
Inventory of Homes for Sale	11	<b>13</b>	+ 18.2%	--	--	--
Months Supply of Inventory	3.4	<b>3.3</b>	-2.9%	--	--	--

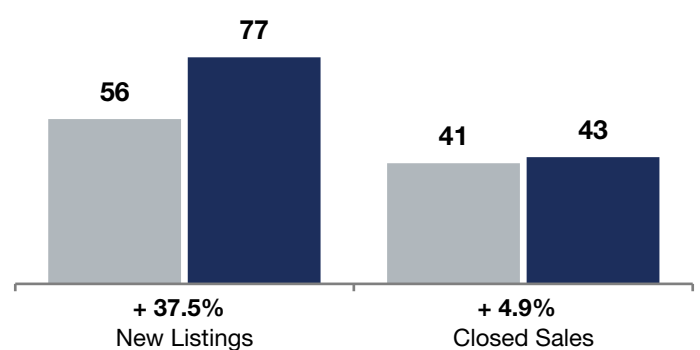
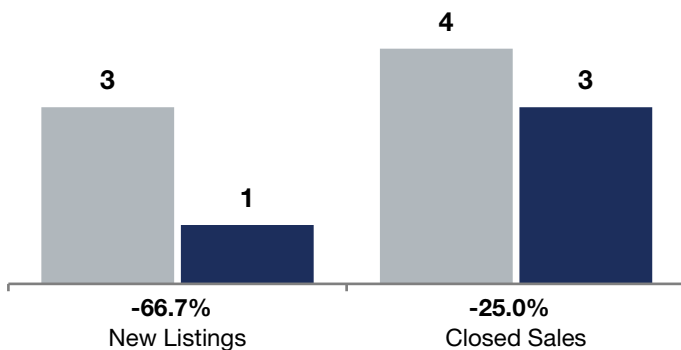
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2023 ■ 2024

### Rolling 12 Months

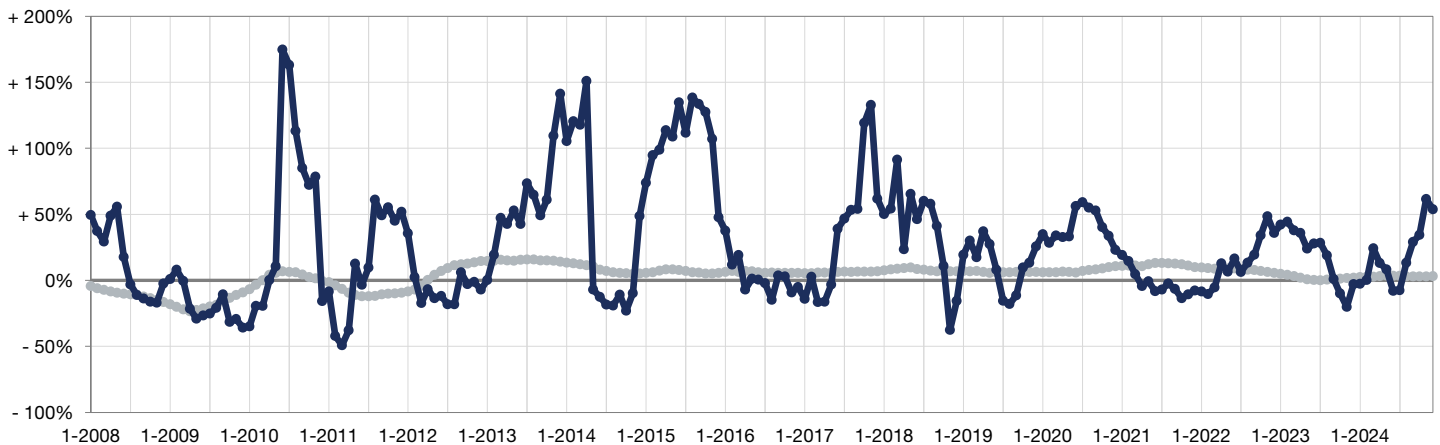
■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Excelsior



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.