

Hale

-- + 100.0% + 19.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Rolling 12 Months

	2023	2024	+ / -	2023	2024	+ / -
New Listings	0	6	--	53	60	+ 13.2%
Closed Sales	2	4	+ 100.0%	46	49	+ 6.5%
Median Sales Price*	\$447,500	\$532,500	+ 19.0%	\$502,000	\$470,000	-6.4%
Average Sales Price*	\$447,500	\$532,250	+ 18.9%	\$498,144	\$500,136	+ 0.4%
Price Per Square Foot*	\$214	\$264	+ 23.4%	\$269	\$265	-1.3%
Percent of Original List Price Received*	94.7%	96.7%	+ 2.1%	100.6%	98.7%	-1.9%
Days on Market Until Sale	24	48	+ 100.0%	32	35	+ 9.4%
Inventory of Homes for Sale	4	2	-50.0%	--	--	--
Months Supply of Inventory	1.0	0.4	-60.0%	--	--	--

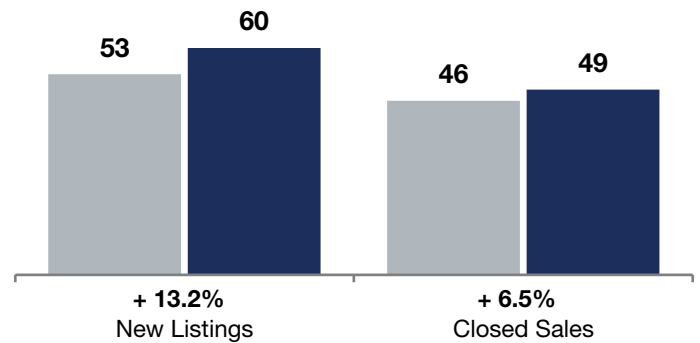
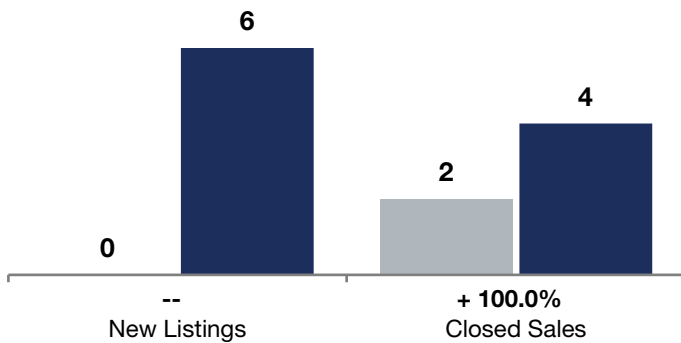
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2023 ■ 2024

Rolling 12 Months

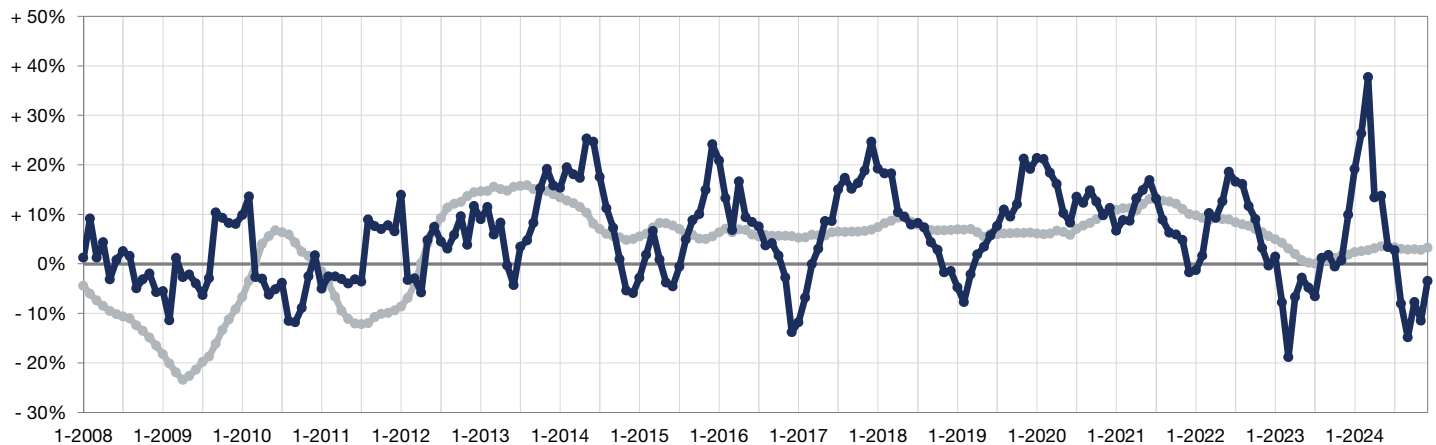
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.