

- 50.0%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 4.9%

Change in
Median Sales Price

Monticello

| | December | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|--------|
| | 2023 | 2024 | + / - | 2023 | 2024 | + / - |
| New Listings | 14 | 7 | -50.0% | 285 | 300 | + 5.3% |
| Closed Sales | 12 | 9 | -25.0% | 208 | 194 | -6.7% |
| Median Sales Price* | \$324,000 | \$340,000 | + 4.9% | \$339,000 | \$342,500 | + 1.0% |
| Average Sales Price* | \$321,054 | \$341,544 | + 6.4% | \$365,886 | \$360,328 | -1.5% |
| Price Per Square Foot* | \$168 | \$180 | + 7.1% | \$190 | \$192 | + 1.2% |
| Percent of Original List Price Received* | 98.6% | 98.9% | + 0.3% | 99.7% | 98.5% | -1.2% |
| Days on Market Until Sale | 60 | 51 | -15.0% | 49 | 50 | + 2.0% |
| Inventory of Homes for Sale | 32 | 36 | + 12.5% | -- | -- | -- |
| Months Supply of Inventory | 1.8 | 2.3 | + 27.8% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

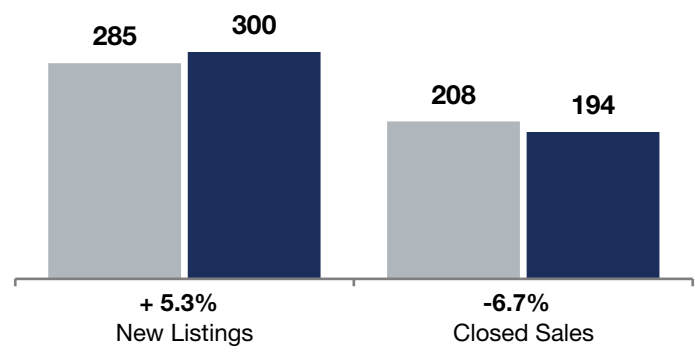
December

■ 2023 ■ 2024



Rolling 12 Months

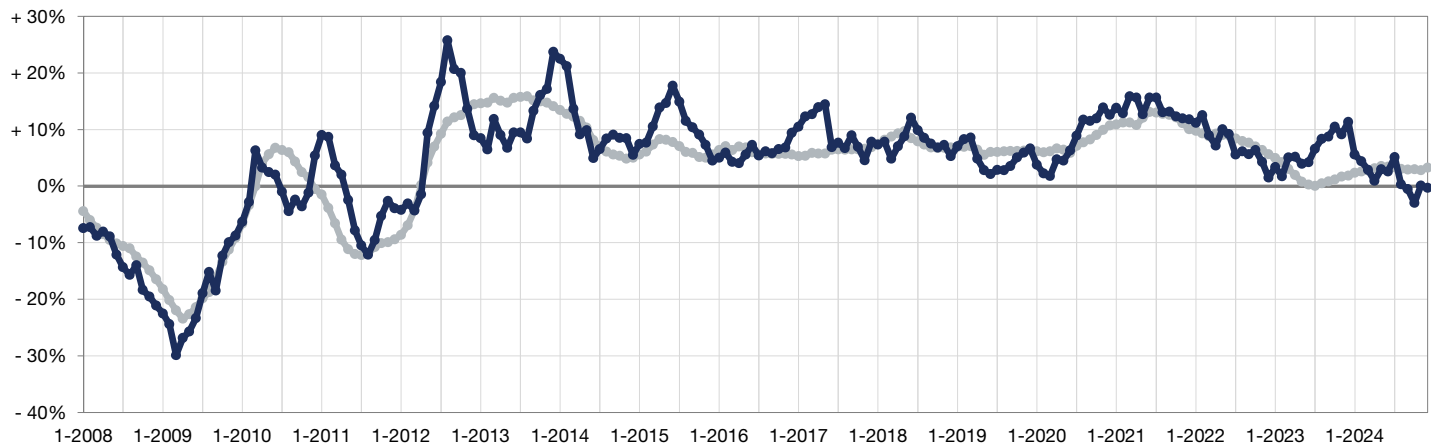
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Monticello



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.