

- 15.4%

Change in
New Listings

- 12.5%

Change in
Closed Sales

+ 16.7%

Change in
Median Sales Price

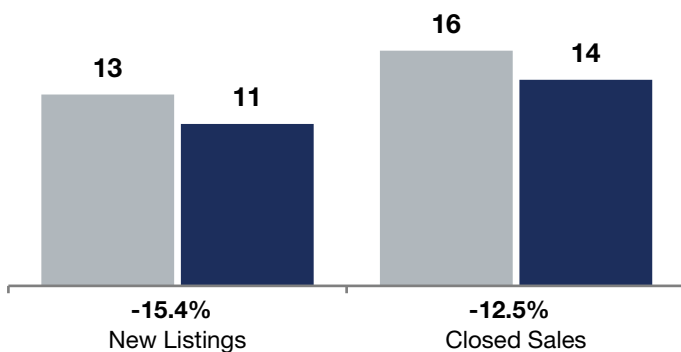
Northfield

	December			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	13	11	-15.4%	274	246	-10.2%
Closed Sales	16	14	-12.5%	225	201	-10.7%
Median Sales Price*	\$325,500	\$379,950	+ 16.7%	\$350,000	\$365,000	+ 4.3%
Average Sales Price*	\$356,050	\$506,163	+ 42.2%	\$378,634	\$400,523	+ 5.8%
Price Per Square Foot*	\$174	\$190	+ 9.1%	\$179	\$187	+ 4.2%
Percent of Original List Price Received*	94.3%	96.1%	+ 1.9%	98.5%	98.1%	-0.4%
Days on Market Until Sale	38	59	+ 55.3%	40	44	+ 10.0%
Inventory of Homes for Sale	33	37	+ 12.1%	--	--	--
Months Supply of Inventory	1.7	2.2	+ 29.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2023 ■ 2024



Rolling 12 Months

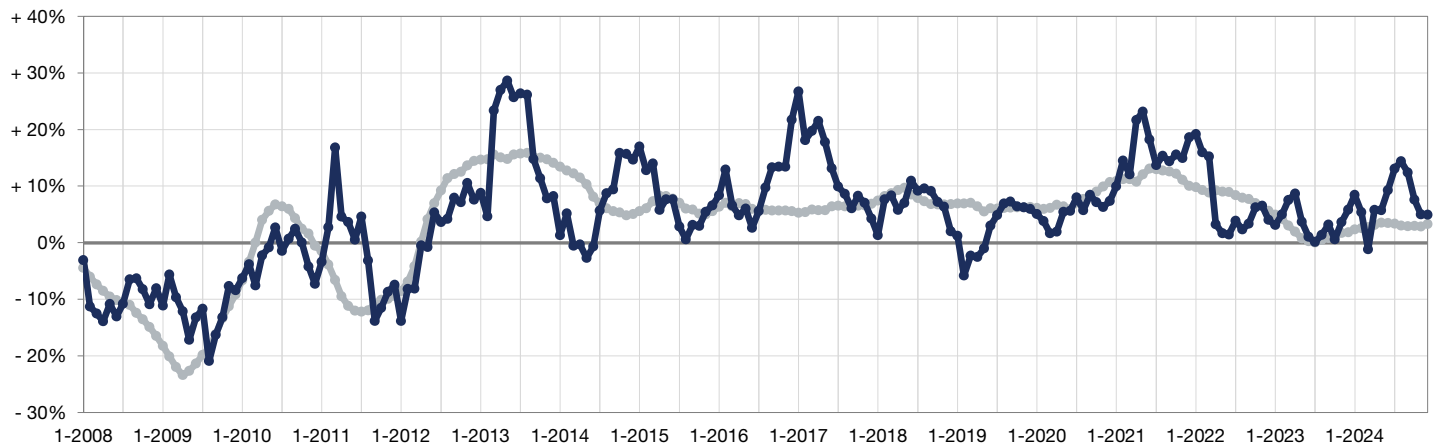
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Northfield



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.