

Norwood Young America

- 50.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

+ 28.9%

Change in
Median Sales Price

December

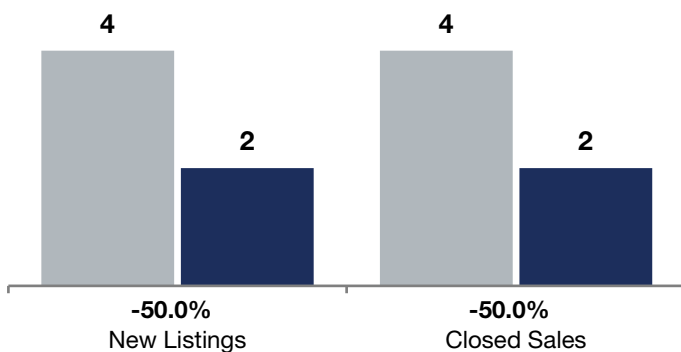
Rolling 12 Months

	2023	2024	+ / -	2023	2024	+ / -
New Listings	4	2	-50.0%	71	72	+ 1.4%
Closed Sales	4	2	-50.0%	53	65	+ 22.6%
Median Sales Price*	\$280,000	\$361,000	+ 28.9%	\$306,000	\$295,000	-3.6%
Average Sales Price*	\$436,395	\$361,000	-17.3%	\$338,503	\$299,677	-11.5%
Price Per Square Foot*	\$168	\$135	-19.6%	\$174	\$164	-6.0%
Percent of Original List Price Received*	92.3%	98.5%	+ 6.7%	96.7%	98.0%	+ 1.3%
Days on Market Until Sale	54	62	+ 14.8%	58	28	-51.7%
Inventory of Homes for Sale	9	5	-44.4%	--	--	--
Months Supply of Inventory	2.1	0.9	-57.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

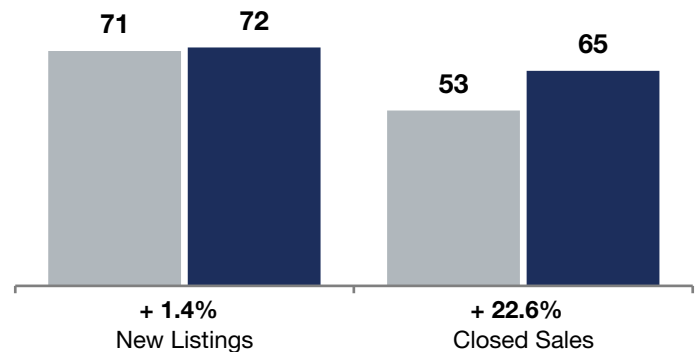
December

■ 2023 ■ 2024



Rolling 12 Months

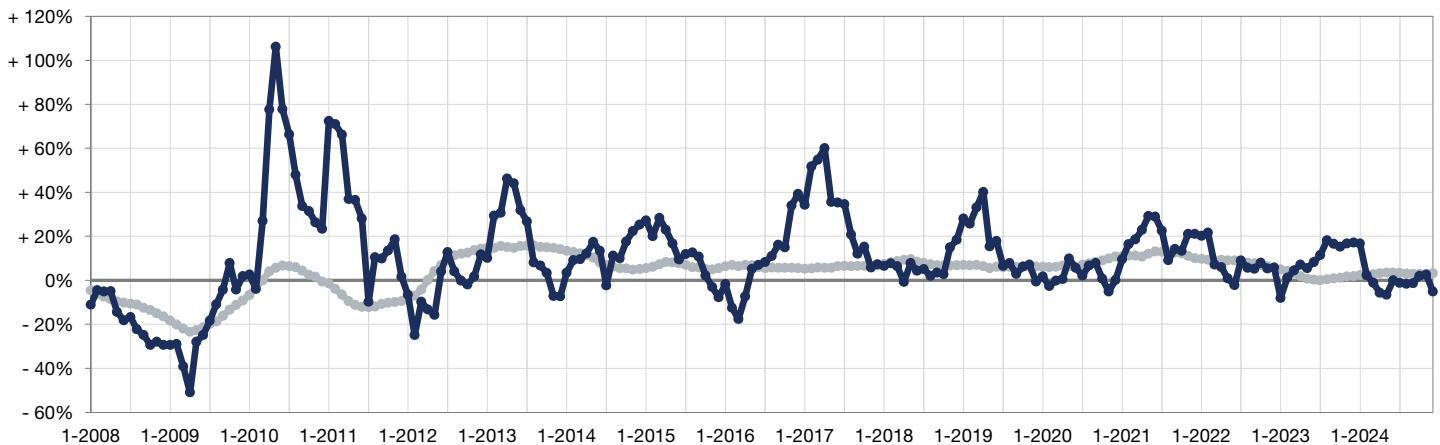
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Norwood Young America



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.