

Tonka Bay

| | + 100.0% | + 39.2% |
|--|----------|---------|
|--|----------|---------|

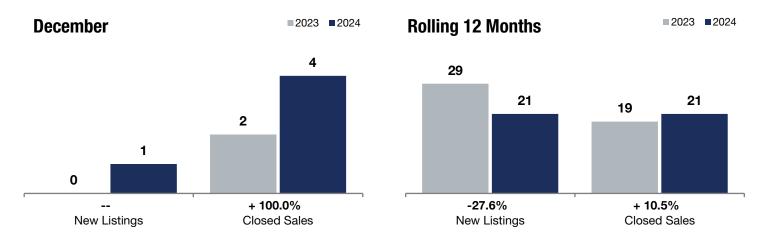
Change in Change in New Listings Closed Sales

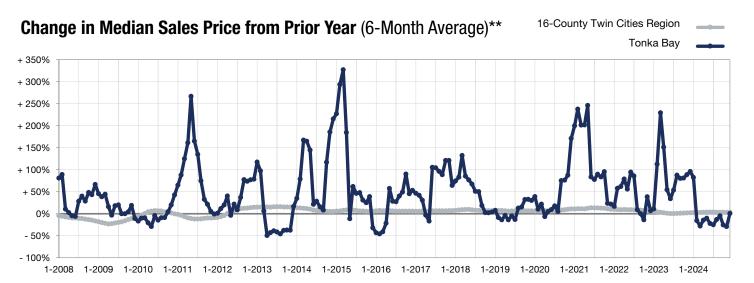
Change in Median Sales Price

| December | Rolling | 12 Months |
|----------|---------|-----------|
| | | |

| | 2023 | 2024 | +/- | 2023 | 2024 | +/- |
|--|-------------|-------------|----------|-------------|-------------|---------|
| New Listings | 0 | 1 | | 29 | 21 | -27.6% |
| Closed Sales | 2 | 4 | + 100.0% | 19 | 21 | + 10.5% |
| Median Sales Price* | \$1,569,500 | \$2,185,000 | + 39.2% | \$1,841,311 | \$1,900,000 | + 3.2% |
| Average Sales Price* | \$1,569,500 | \$2,317,250 | + 47.6% | \$1,972,432 | \$1,773,273 | -10.1% |
| Price Per Square Foot* | \$336 | \$592 | + 76.3% | \$550 | \$476 | -13.5% |
| Percent of Original List Price Received* | 93.1% | 91.1% | -2.1% | 95.9% | 93.4% | -2.6% |
| Days on Market Until Sale | 146 | 55 | -62.3% | 64 | 71 | + 10.9% |
| Inventory of Homes for Sale | 5 | 3 | -40.0% | | | |
| Months Supply of Inventory | 2.1 | 1.3 | -38.1% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.