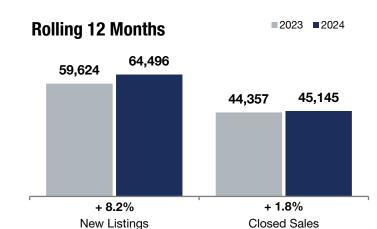
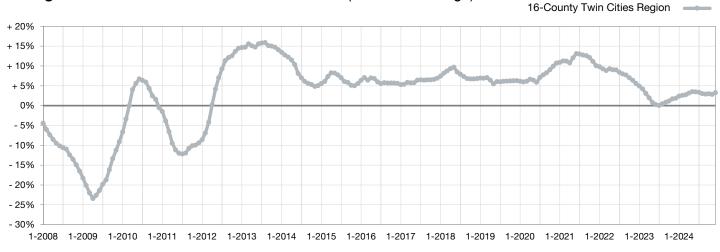


| 16-County Twin Cities Region | + 6.4% Change in New Listings | | + 14.1% Change in Closed Sales | | + 4.6% Change in Median Sales Price | |
|--|-------------------------------------|-----------|--------------------------------------|-----------|---|---------|
| | | | | | | |
| | 2023 | 2024 | +/- | 2023 | 2024 | +/- |
| | New Listings | 2,477 | 2,635 | + 6.4% | 59,624 | 64,496 |
| Closed Sales | 2,916 | 3,326 | + 14.1% | 44,357 | 45,145 | + 1.8% |
| Median Sales Price* | \$353,700 | \$370,000 | + 4.6% | \$368,000 | \$380,000 | + 3.3% |
| Average Sales Price* | \$429,029 | \$446,509 | + 4.1% | \$435,125 | \$450,131 | + 3.4% |
| Price Per Square Foot* | \$204 | \$207 | + 1.5% | \$207 | \$211 | + 2.0% |
| Percent of Original List Price Received* | 96.7% | 97.0% | + 0.3% | 99.3% | 98.7% | -0.6% |
| Days on Market Until Sale | 51 | 56 | + 9.8% | 40 | 45 | + 12.5% |
| Inventory of Homes for Sale | 6,950 | 6,712 | -3.4% | | | |
| Months Supply of Inventory | 1.9 | 1.8 | -5.3% | | | |

December ■2023 ■2024 3,326 2,916 2,635 2,477 + 6.4% + 14.1% **Closed Sales** New Listings



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.