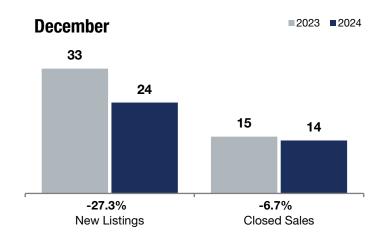


	- 27.3%	- 6.7%	+ 1.7%
	Change in	Change in	Change in
Waconia	New Listings	Closed Sales	Median Sales Price
watuilla			

	D	December			Rolling 12 Months		
	2023	2024	+/-	2023	2024	+/-	
New Listings	33	24	-27.3%	360	445	+ 23.6%	
Closed Sales	15	14	-6.7%	243	251	+ 3.3%	
Median Sales Price*	\$464,365	\$472,468	+ 1.7%	\$459,990	\$464,990	+ 1.1%	
Average Sales Price*	\$442,686	\$501,876	+ 13.4%	\$465,201	\$471,479	+ 1.3%	
Price Per Square Foot*	\$183	\$212	+ 16.2%	\$207	\$207	0.0%	
Percent of Original List Price Received*	96.8%	96.2%	-0.6%	97.7%	98.0%	+ 0.3%	
Days on Market Until Sale	89	67	-24.7%	45	39	-13.3%	
Inventory of Homes for Sale	48	51	+ 6.3%				
Months Supply of Inventory	2.4	2.4	0.0%				









16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)** Waconia + 60% + 50% + 40% + 30% + 20% + 10% 0% - 10% - 20% - 30% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 ** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.