

**- 72.7%**

**+ 14.3%**

**+ 77.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

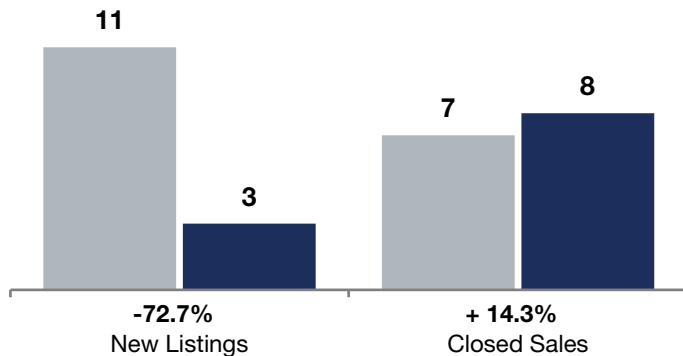
## Willard-Hay

	December			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	11	3	-72.7%	118	109	-7.6%
Closed Sales	7	8	+ 14.3%	77	104	+ 35.1%
Median Sales Price*	\$180,000	<b>\$320,000</b>	+ 77.8%	\$223,000	<b>\$251,500</b>	+ 12.8%
Average Sales Price*	\$209,713	<b>\$278,925</b>	+ 33.0%	\$232,501	<b>\$253,123</b>	+ 8.9%
Price Per Square Foot*	\$147	<b>\$150</b>	+ 1.9%	\$152	<b>\$152</b>	+ 0.1%
Percent of Original List Price Received*	98.2%	<b>100.5%</b>	+ 2.3%	97.8%	<b>98.2%</b>	+ 0.4%
Days on Market Until Sale	21	<b>42</b>	+ 100.0%	38	<b>57</b>	+ 50.0%
Inventory of Homes for Sale	19	<b>7</b>	-63.2%	--	--	--
Months Supply of Inventory	2.9	<b>0.8</b>	-72.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

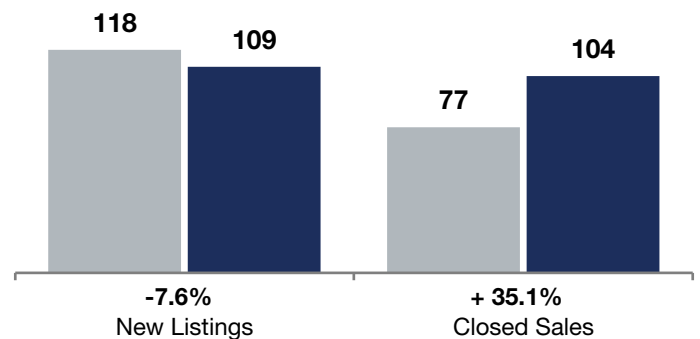
### December

■ 2023 ■ 2024



### Rolling 12 Months

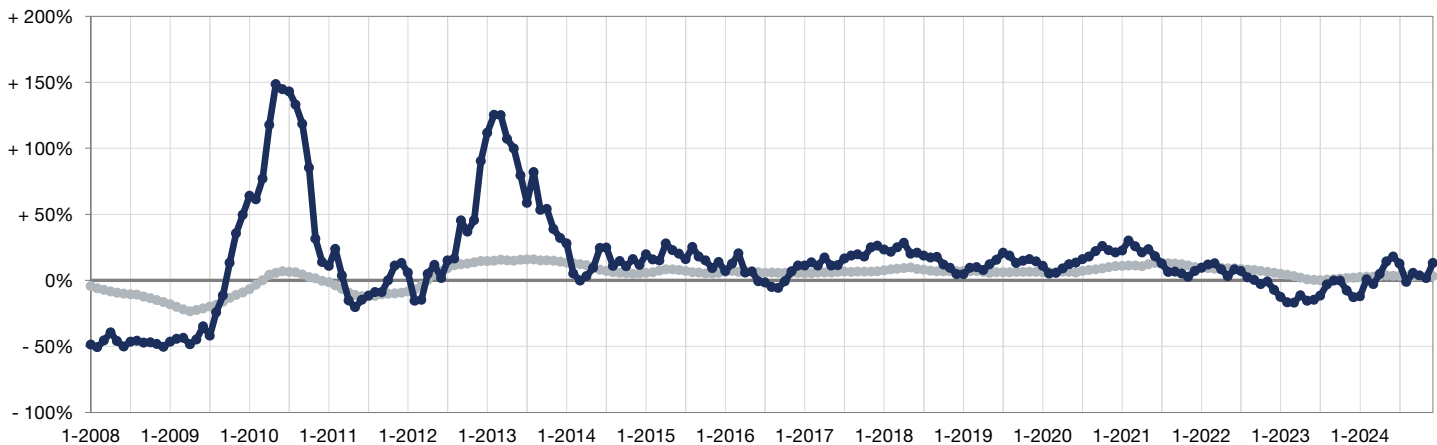
■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Willard-Hay



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.