

- 24.0%

Change in
New Listings

- 53.8%

Change in
Closed Sales

+ 52.4%

Change in
Median Sales Price

Ham Lake

February

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	25	19	-24.0%	244	216	-11.5%
Closed Sales	13	6	-53.8%	153	136	-11.1%
Median Sales Price*	\$443,000	\$675,000	+ 52.4%	\$510,000	\$555,000	+ 8.8%
Average Sales Price*	\$574,523	\$665,154	+ 15.8%	\$564,451	\$616,360	+ 9.2%
Price Per Square Foot*	\$228	\$190	-16.9%	\$204	\$209	+ 2.4%
Percent of Original List Price Received*	95.7%	96.8%	+ 1.1%	98.6%	98.4%	-0.2%
Days on Market Until Sale	160	66	-58.8%	65	61	-6.2%
Inventory of Homes for Sale	44	53	+ 20.5%	--	--	--
Months Supply of Inventory	3.5	4.6	+ 31.4%	--	--	--

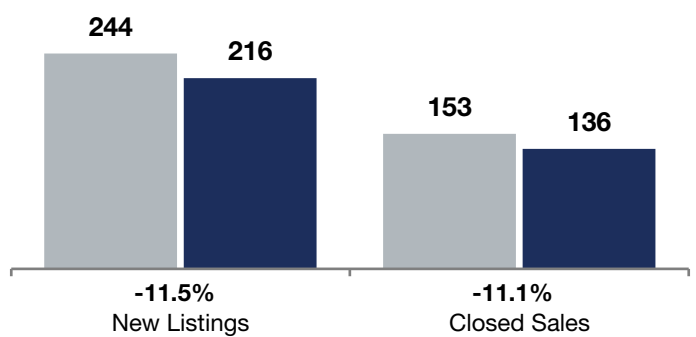
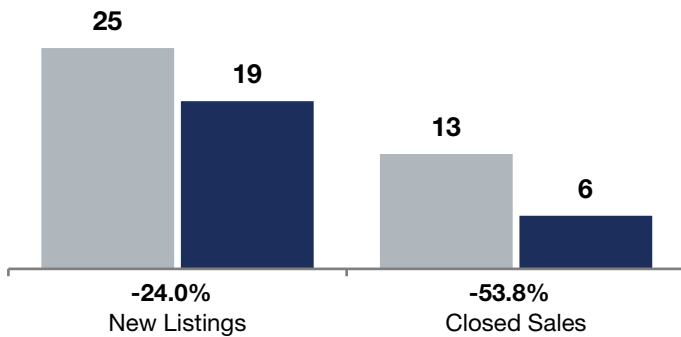
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2024 ■ 2025

Rolling 12 Months

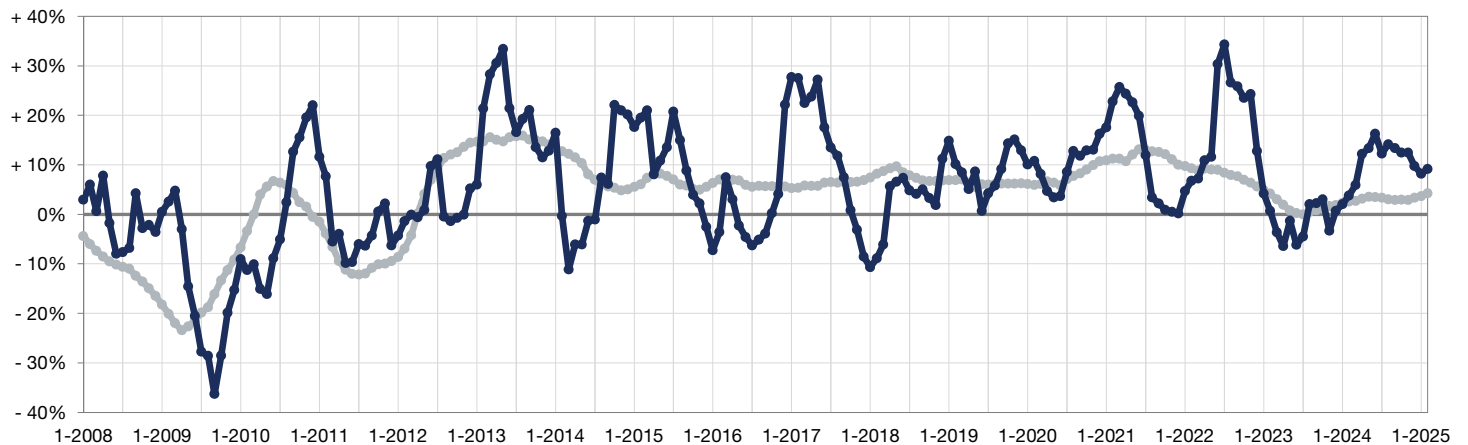
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Ham Lake



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.