

- 48.6%

+ 28.6%

- 15.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

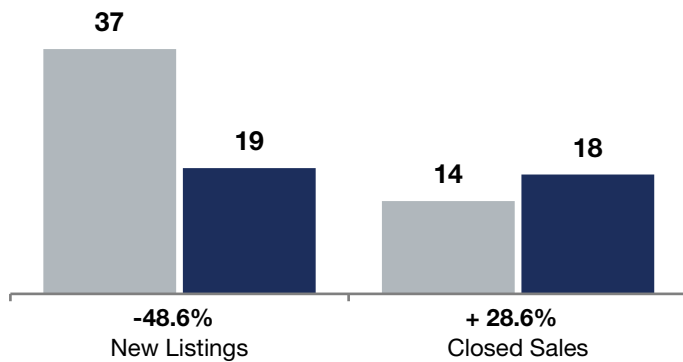
Lake Elmo

	February			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	37	19	-48.6%	344	363	+ 5.5%
Closed Sales	14	18	+ 28.6%	193	215	+ 11.4%
Median Sales Price*	\$704,995	\$597,000	-15.3%	\$668,815	\$663,000	-0.9%
Average Sales Price*	\$700,585	\$786,059	+ 12.2%	\$697,825	\$705,862	+ 1.2%
Price Per Square Foot*	\$211	\$232	+ 10.0%	\$233	\$233	0.0%
Percent of Original List Price Received*	96.0%	96.9%	+ 0.9%	97.3%	97.3%	0.0%
Days on Market Until Sale	95	159	+ 67.4%	60	80	+ 33.3%
Inventory of Homes for Sale	57	41	-28.1%	--	--	--
Months Supply of Inventory	3.6	2.4	-33.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2024 ■ 2025



Rolling 12 Months

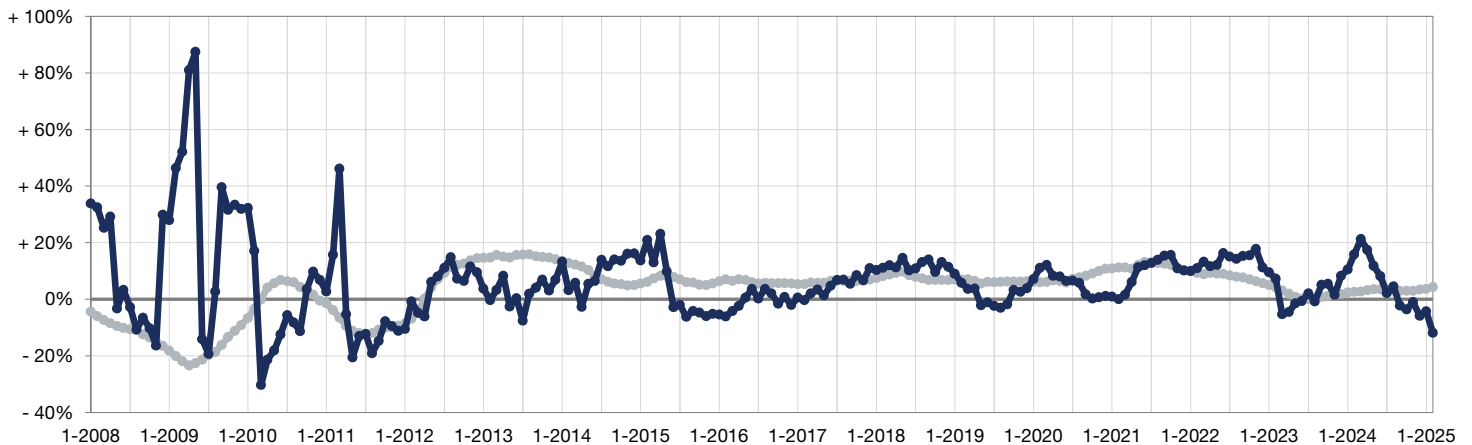
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Lake Elmo



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.