

+ 46.2%

+ 40.0%

- 12.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

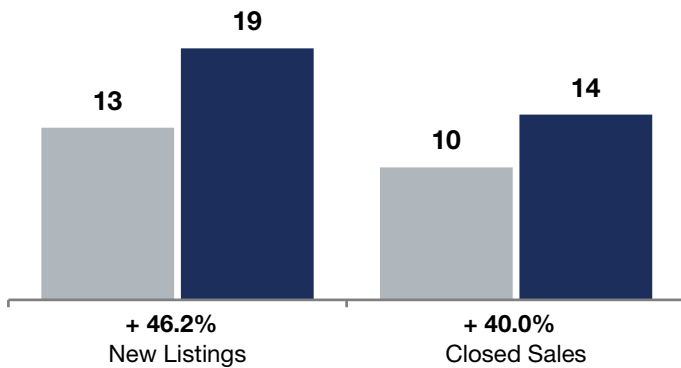
Monticello

	February			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	13	19	+ 46.2%	280	313	+ 11.8%
Closed Sales	10	14	+ 40.0%	220	194	-11.8%
Median Sales Price*	\$362,400	\$315,500	-12.9%	\$336,750	\$346,950	+ 3.0%
Average Sales Price*	\$350,215	\$315,506	-9.9%	\$362,523	\$362,129	-0.1%
Price Per Square Foot*	\$208	\$182	-12.8%	\$190	\$190	-0.2%
Percent of Original List Price Received*	98.3%	97.1%	-1.2%	99.7%	98.4%	-1.3%
Days on Market Until Sale	76	89	+ 17.1%	49	52	+ 6.1%
Inventory of Homes for Sale	29	29	0.0%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

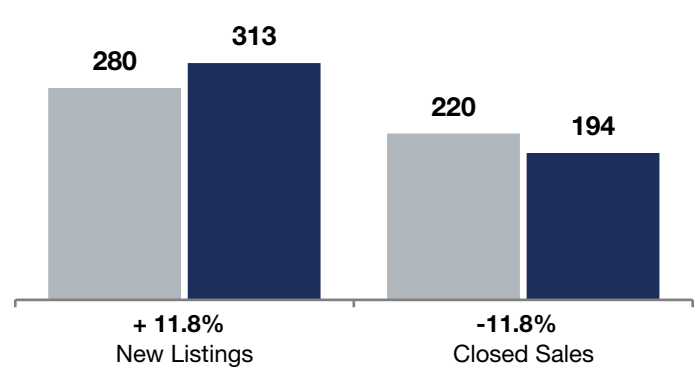
February

■ 2024 ■ 2025



Rolling 12 Months

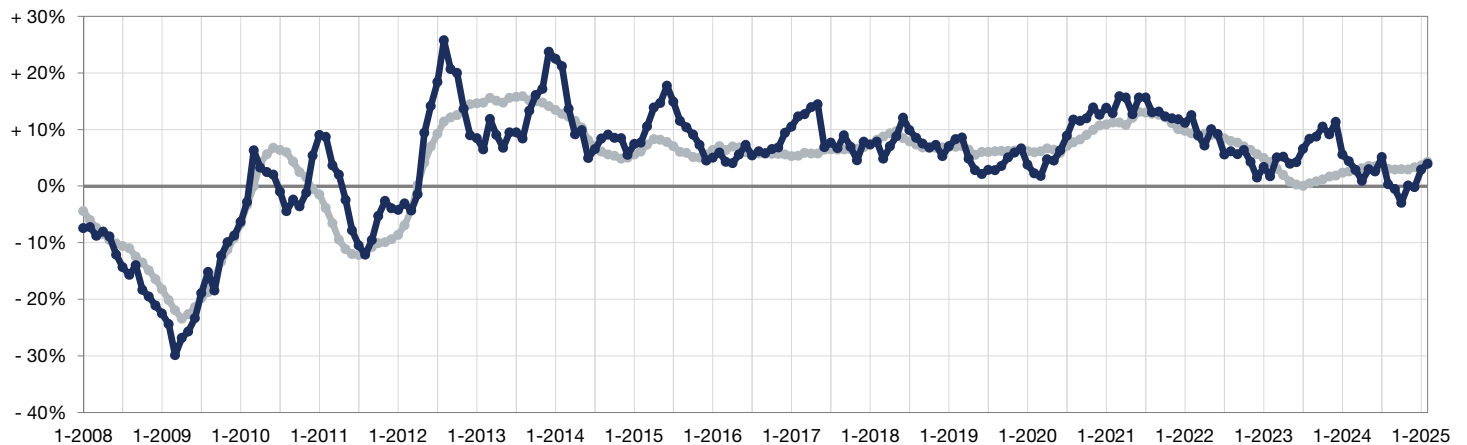
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Monticello



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.