

+ 37.0%

Change in
New Listings

+ 23.5%

Change in
Closed Sales

+ 16.6%

Change in
Median Sales Price

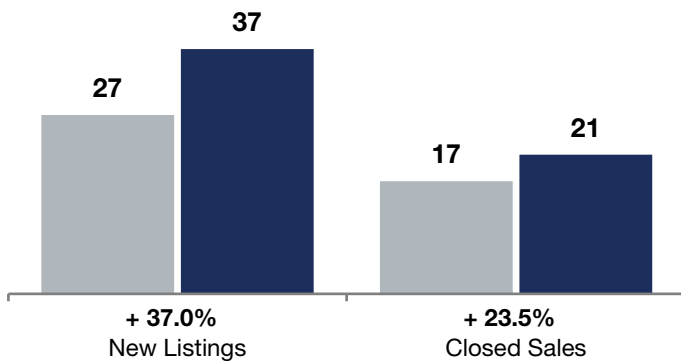
Waconia

	February			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	27	37	+ 37.0%	360	469	+ 30.3%
Closed Sales	17	21	+ 23.5%	244	256	+ 4.9%
Median Sales Price*	\$414,990	\$483,740	+ 16.6%	\$459,318	\$465,000	+ 1.2%
Average Sales Price*	\$408,431	\$471,277	+ 15.4%	\$464,773	\$474,237	+ 2.0%
Price Per Square Foot*	\$194	\$199	+ 2.4%	\$206	\$207	+ 0.5%
Percent of Original List Price Received*	93.6%	97.6%	+ 4.3%	97.4%	98.3%	+ 0.9%
Days on Market Until Sale	36	69	+ 91.7%	44	42	-4.5%
Inventory of Homes for Sale	50	59	+ 18.0%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

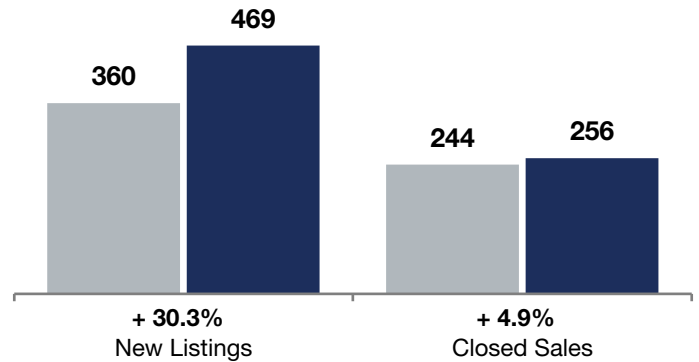
February

■ 2024 ■ 2025



Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Waconia



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.